

hello April

**GL POWER
LAKE**

**BREAKING
NEWS**



**GL
POWER**

From the Captains Chair – Harry Allen Jr

Good Morning All, it didn't take long for the NAPP team to respond to the Captain's comments from January. Congratulation to Dan, Matt and the tech team for winning the US Coast Guard 45 ft fast response boat transmission overhaul contract. There are 180 of these in operation and we will rebuild 40 of the transmissions under this contract. Great job!



We in northeast Ohio are getting ready for the onslaught of people who want to witness the total eclipse on April 8th. The path will take it right over northeast Ohio with total obscurity for approximately 4 minutes weather here is always a luck of the draw, but experts are saying head closer to the lake for the best chance of a clear view. Any of your customers who are heading this way are always welcome to visit Mentor or Madison.



Speaking of Madison, we have begun to move Mentor operations to the new facility. The majority of racking has been installed, and we are in the process of completing the final two crane installations in the large transmission assembly area and clean room. Occupancy permits are next as well as a brand new 30' x 16' paint booth.

After just visiting one of our service dealers on the east coast, I have a couple of take aways – demand for service continues to grow, even as demand for new units appears to be softening a bit. Due to the extraordinary high prices that the franchise engine distributors have published for service labor, many customers are reverting to sub dealers and more competitively priced technicians. Two hundred and fifty dollars used to be a downpayment for an automobile when I was younger, but now it may not cover an hour of a Cummins service tech's labor bill.

May will be a big month in Madison! We look forward to sharing the new facility and the ideas that inspired it the week of May 20th.

Keep selling!

Harry L Allen Jr





**Congratulations to the following employee(s)
in achieving a major service milestone.**

JANUARY 2024

No major milestones in January—
but we had snowballs!



FEBRUARY 2024

Michael Braden – Service Technician – Perry, Oh - **15 years**
Brandy Rembacki – Service Center Coordinator – **5 years**

MARCH 2024

Ed Zgrabik – Service Technician – Perry, Oh – **5 years**



On behalf of the Company, Shareholders and Management Team.....Thank you!

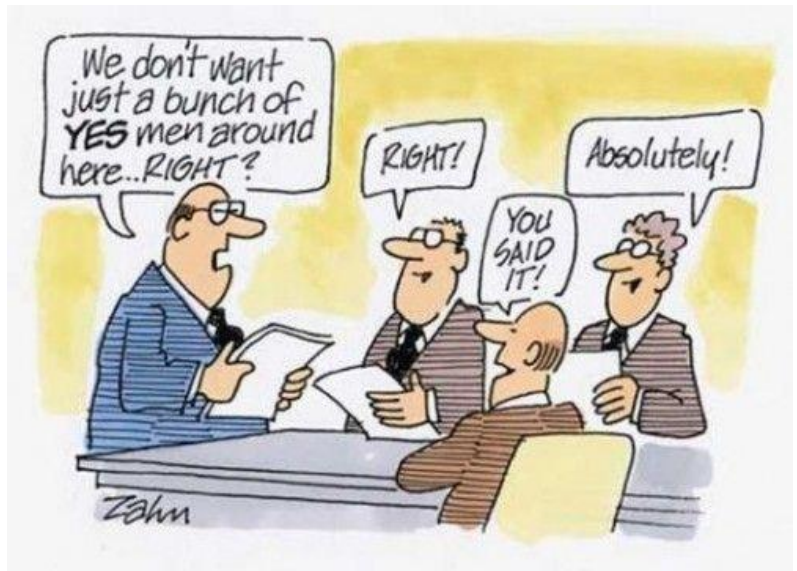
Your contributions are important to the success of our organization.



MORRIS WAS FINDING IT MORE DIFFICULT THAN MOST TO ADJUST TO THE CONCEPT OF A 'PAPERLESS' OFFICE



I pruned a tree once, so technically I'm allowed to put 'branch manager' on my resumé."





From the Captains Chair – Harry Allen Jr

THE BREAKFAST RETIREE CLUB



Harry Allen, Gary Nicholson, Les Walbeck, Greg Pandey, Richard Pennza, Jeff Gallagher, Dave Ulle, Joe Pavlic, Al Packosky, Keith Sargent, Charlie Rother



MADISON



David Allen took a call from an Evansville customer over the weekend who needed a new PTO asap. The unit was in stock at the Madison facility and Dave met the customer on Sunday.



Nugent Sand
was the first
customer to
pick up product
out of the new
building!





MENTOR



Please welcome Jamie Huntington to the accounting department. She joined us at the end of January and will our Credit and Collections Coordinator.

Jamie comes to us from the banking industry and is very excited to be working with us at GL Power.

Jamie enjoys kayaking and spending time with her four crazy dogs. She is excited for us to move out to Madison because she lives very close to the new Madison facility.

Jamie is a very quick learner and has made a ton of progress in her job in the short time she has been here.





MENTOR

SALES & SERVICE



US Coast Guard station in Oswego New York bought a new Travelift, and we bought and sold their old one.





EVANSVILLE



GL POWER is now in the locomotive business! Keith Montgomery spent countless hours over a 7-year span of relaying information between Knoxville Locomotive Works & our partners @ Twin Disc Engineering / Application departments. In CY2022 all that work paid off when Keith secured an order for (3) MGX6690SC 2.03:1 Marine Transmissions.

This was by far the longest sale in Evansville's history & possibly in GL Power's history.

This really was a marathon & Keith performed to a Gold Medal finish. Keith said all along that they were serious and really wanted American made Twin Disc products. His persistence paid off!



Knoxville Locomotive Works (KLW) secured their own Input Couplings and in doing so ran into supply chain issues. FFW to CY2023 and they're ready for us to help them complete the installation.

Keith is also of the opinion that once these 3 new locomotives w/ Twin Disc transmissions prove themselves there will be more orders of different Twin Disc transmissions in a couple of different ratios.



Above are the locomotives that they installed TWIN DISC MGX 6690SC gearboxes in to run the generators (which supply the power to move) in three of their locomotives.



From waterways to railways!

Since this was the first locomotive in the country to run this combination both Cameron Augustyniak and Kenneth Barrera from TWIN DISC came down to perform all the necessary pressure, cooler flow, pinout checks and programming of the EC600.

Evansville tech's Joe Bockman & Josh Gibson performed all the checks and programming on the second locomotive. We are waiting for KLR to finish the third install for GL POWER to go back down and finish that one up.



Construction begin for the expansion. We're hoping in the next 2-3 weeks we can start putting up racking.



We've committed to hosting the Propeller Club Meeting April 10, 2024. It would be nice to be settled & have a spit-shine on everything.



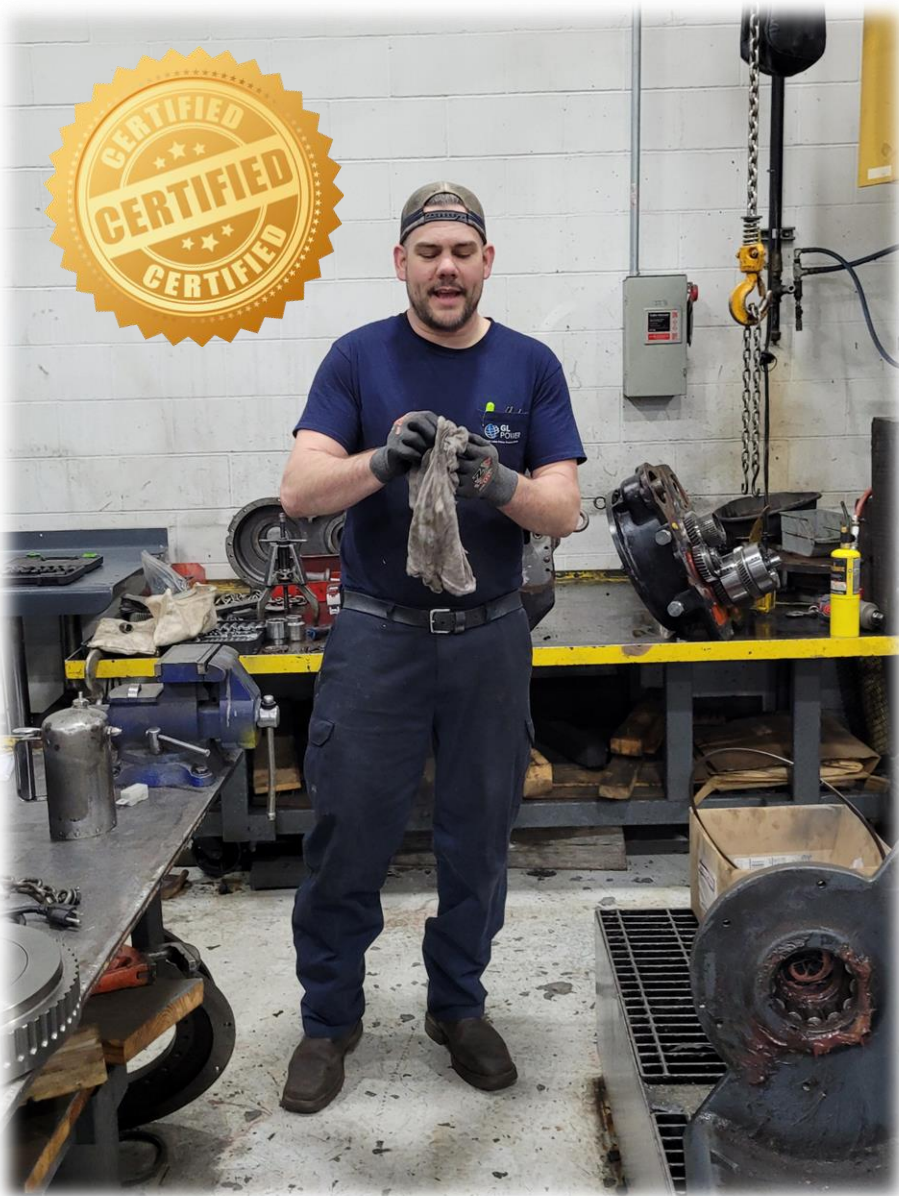
Construction on Evansville's 7200 sq ft building expansion is finally complete!
We began installing racking in March and are busy implementing a functional layout.



Phase 1 of our racking project provided over 300 new pallet positions and is filling up fast as we clear our aislesways and mezzanine. Currently, the new space is being utilized for warehouse storage. It was, however, built to potentially add an overhead crane for future service work.

Evansville technician Josh Gibson has successfully passed TD-275 which is the EC300 Controls training @ Twin Disc.

Josh is rapidly learning as much as possible about anything and everything we do. He's a great asset and we're very proud of his accomplishments!



The first ¼ of the year has been a busy one here at NAPP and we are off to a strong start of 2024!

First and foremost, we have finally made the change from North Atlantic Power Products to GL Power, Inc. This is a bit of an undertaking here, mostly on changing signage, published materials and remembering to answer the phones with our new name.

Our customers have been accepting and understanding, so no fallout so far! Also, we have officially welcomed Boyd Youngblood onto our team here covering NY state and western Connecticut for us. We are excited to have NYC back in our territory and have hit the ground running with exciting projects and plenty of service work to attend to.

We have had plenty of service work and new builds going, too many to list all of but some highlights include:

- Two Boston Pilots repowers with twin MGX5136A gears and EC600 controls
- Fire Island Ferry triple MGX5114SC and EC600 controls
- Winter Haven Marina – 53' Ultima repower with conversion from Gas V8 with I/O drives to (4) Cummins engines/ MG5065A and Arneson ASD8 surface drives (this is a 3-year long project coming to completion finally)
- Boston Boat Works, Barton & Gray continued new builds of the Daychaser boats with twin MG5075SC (we are now on boat 17).
- Numerous deliveries of Hinckley Yacht T43 powertrain packages with both Cummins and Volvo using MG5075SC gears
- Pair of 540 overhauls for 04/Pittsburg customer
- Many new Lobster boat packages shipped and installed including MG and MGX gears, EC300 and EC600 control systems

We had many great meetings with all of our key customers, and we hosted an excellent customer appreciation evening with our key partners and dealers.





EXETER

We attended our largest local trade show, the Maine Fisherman's Forum, hosted in Rockland, ME.



While this is a smaller event, it is one of the busiest and most productive shows/events we have participate in here in the Northeast. Centered around Maine Lobster fishing, it pulls in customers from all walks of life and includes everyone from up-and-coming young fisherman to seasoned professionals, boat builders, service dealers, and just about every engine manufacturer.



Maine Fishermen's Forum 2024!





EXETER



This quarter we have had an initiative to focus on two important aspects of our company's current abilities and future growth.

- Young industry professionals
- Ready, local inventory.

We are blessed to have a very good number of both young diesel and mechanical shops here in our Northeastern territory but also a large number of young fishermen and mariners.

In many parts of the country our markets are aging and there is a decided lack of young, blue-collar mechanics and mechanically inclined mariners.

We spend time meeting, teaching, promoting and befriending these important young people and, we believe, are seen by them as a company and brand that they can learn from, access and, most importantly, trust.

Beyond that we have been relentless in promoting the fact that we have an outstanding level of ready inventory which is also local. Bill Long does a tremendous job!

Jay



Jay Perrotta
NE Territory Manager
GL Power, Inc.



Maine State Ferry, being built at Steiner Shipyard in Alabama using CAT engines with MGX516 and EC600 controls



The Maine State Ferry was named the Charles Norman Shay after the heroic Maine veteran and member of the Penobscot Nation who served as a combat medic during World War II



M/Y Come Together received service work to the Veth thrusters





Maid of the Mist @ Niagara Falls also received Veth service work



Nordic Inc Fishing

F/V Vigilance vessel new build receiving MGX5600 and multi station EC300 control system



Conversion from HP610 HPTO to
new HP1200 HPTO on this
Peterson 6700 Horizontal Grinder





EXETER

SALES & SERVICE
In the
Spotlight

Other HP610 rebuilds/Replacements:

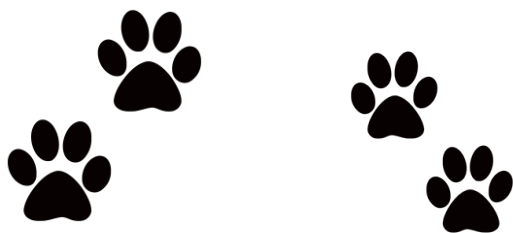




PERRY



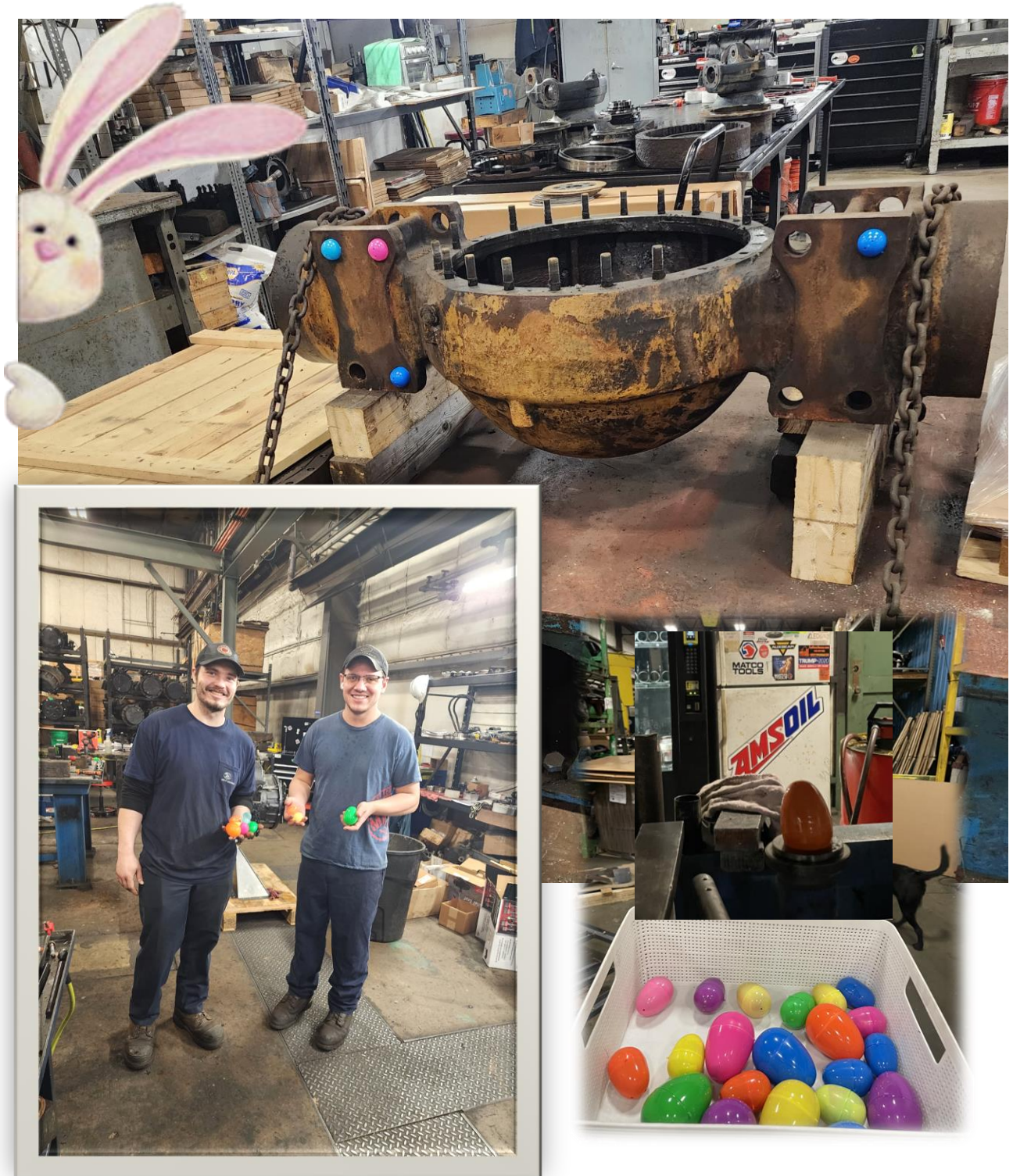
Perry built a set of Dana 212 series axles for Dannar – For special narrow application



K-9'S are now in the market for Dana axles.



The Easter Bunny was in Perry, and he hide 50 eggs all around the shop!





When the PERRY OFFICE
IS WITHOUT POWER.....





Thanks to Tim and James River Equipment for keeping us busy with upfits!



Thanks again to Tim and Norfolk Tug for keeping us busy, we did a cooler and Ingersoll Rand starter installation for one of their Tug vessels.



Overhauled and re-installed a large PTO
for a barge down in Wilmington NC



Completed an overhaul for
Performance Diesel ZF2060A

Tight Spots

We removed, repaired, and reinstalled for a military vessel.
We have to fit in tight spots sometimes lol



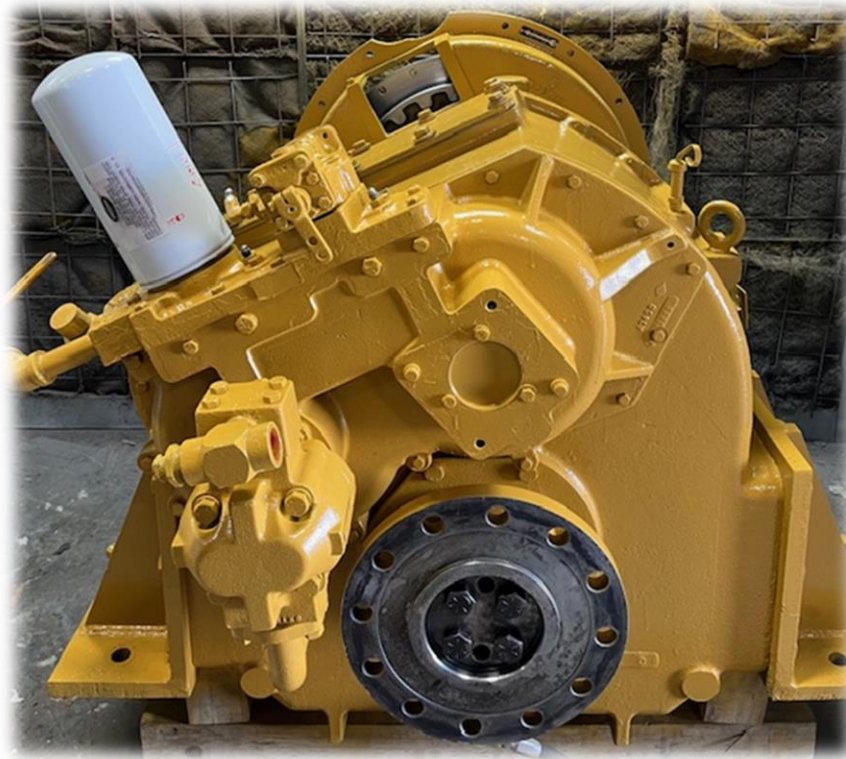
Another removal, repair, and reinstallation
for the Sea Toy, a local sportfish we support.
He has ZF510A's in his vessel.



There's that "tight spot" again!



It was in one minute and out the next, we worked around the clock to complete a MG520 overhaul for NCDOT for one of their ferry's that need to be back up and running ASAP.





Tim Bertrand joined Shane from the Tampa branch for another successful time at Tug Towboats and Barges conference (TTB) in Mobile, AL. They were joined by Mark Bishop from Ingersoll Rand.



We don't only celebrate Women's History Month in March; the ladies at our branch celebrate their birthdays as well! #strongwomen #girlpower



Marc and Bo celebrated St Patrick's day at the branch, we always appreciate a good holiday spirit 😊



*Happy
St. Patrick's
Day*





TAMPA

Sales & Service
In the
Spotlight



Joey is our newest up and coming tech !

He and Marquese rebuilt the rear end of the jets and Joey and I and replaced the bearings to finish them up !

Good job Joey and Marquese !! Rusty





TAMPA



Disney goers will be happy to know they have transportation again 😊

Two more tugs going out the door today and another one dropped off.....

Keep them coming Mickey !!!





TAMPA



Another jet repair on emergency response vessels in Florida by Tampa Techs 292 jets growling had marine growth under the wear rings and water intrusion on input bearings both causing units to growl like a big cat when operating. All good after bearing and wear sleeve replacement!





TAMPA

Sales & Service
In the
Spotlight



Collaboration with our friends at Ace Marine...
New MAN engines and MGX5096A gears, along with
upgrades to the EC300 control system



Repower at Stevens Towing in South Carolina including
new MGX gears and EC600 control package!

While working on the east
coast on Release Man's re-
power, we ran across this
jewel, and we just had to
have it !!

With our expertise we can
rebuild it good as new! 😊





**GL
POWER**

TAMPA

Sales & Service
**In the
Spotlight**



Burning the midnight oil in Savannah!



FORT WORTH



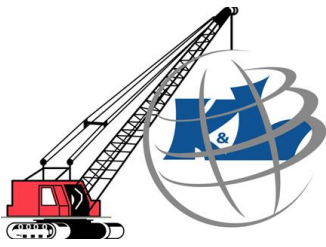
Heather Thompson front office
Administrative Assistant



Geoff Gardner Outside Sales



Chris Heaton / Axle Repair



Sales & Service In the Spotlight

FORT WORTH

Lots of BIG things Happening!



Sea Dive-Salvage Barges sent 6 converters and they need 'em yesterday!



Pick a pallet....any pallet....they're all hot-repairs!



Sales & Service In the Spotlight

FORT WORTH

3:1 Marine
Transmission
Repair from a
Sand Dredge
Booster Pump.



Talk about CRUSHING some big jobs!



R & R of an IBF-314
PTO on a rock crusher
in Central Texas.



FORT WORTH



**Lake Ray Hubbard Marina
I-30 Bridge Job**

Marine Gear MG-5050 troubleshoot and repair





FORT WORTH



Booster Pump retro-fit
on the Red River





Sales & Service
In the
Spotlight

FORT WORTH

SHUTTLELIFT®

DB 70 New Set Up



**I FOUND IT IN
THE ARCHIVES**

Back In The Day



Terry McWhirter from K & L



Guess the top three popular surveyed answers!

NAME SOMETHING YOU SHOULD BOOK AHEAD OF TIME IF YOU ARE GOING ON VACATION

1. _____
2. _____
3. _____

NAME A CHARACTER WHO IS KNOWN FOR ALMOST RUINING CHRISTMAS

1. _____
2. _____
3. _____

NAME A FRUIT THAT STARTS WITH THE LETTER "P"

1. _____
2. _____
3. _____

NAME A VEHICLE WITH A SIREN

1. _____
2. _____
3. _____

NAME SOMETHING THAT YOU CLOSE

1. _____
2. _____
3. _____

BESIDES MICKEY, MAE A CHARACTER YOU ARE LIKELY TO FIND ON A TSHIRT AT DISNEYLAND

1. _____
2. _____
3. _____

NAME SOMETHING THAT MIGHT BE FULL OF HOLES

1. _____
2. _____
3. _____

NAME A CITY KNOWN FOR ITS BRIDGES

1. _____
2. _____
3. _____

NAME AN INSTRUMENT FOUND IN A BAND

1. _____
2. _____
3. _____

NAME A FAMOUS BEAR

1. _____
2. _____
3. _____

BONUS FINISH THE LYRIC – Lend me your ears and I'll sing you a song, I will try not to

_____ ← (need all four words for 25 pts)

Name: _____

Submit your answers by Friday, April 5th - End of the day
One submission per person, one time.



Easter Special Bonus 50 pts

Easter Bonus answer must go here

50 points if you get the number one answer, 25 points for the number 2 answer, and 15 points for the number 3 answer. Also, 10 points for a right answer but in the wrong place.





I hope you enjoyed this issue of
“Lake Breaking News”!

This issue covered the beginning of 2024
(January, February and March)

From everyone in Mentor – we will be
talking to you all soon from Madison!



HAPPY EASTER!

Thanks for all your input!
Keep those photos coming!!

Thanks!

Chris

Please submit any newsworthy
articles by the end of June for the
next issue due out July 1st, 2024



Easter Special Bonus Question -
Name the movie this picture is from

