



**GL**  
POWER

**LAKE**  
**BREAKING**  
**NEWS**

*Second Quarter - 2024*



July 1, 2024

*From the Captains Chair – Harry Allen Jr*

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Happy Independence Day Team!

We certainly had some exciting days this spring with the eclipse, the Madison Open House, and a spectacular Aurora Borealis. They were only a pre cursor to some key customer and supplier visits we had in June. The three customer visits we had were Hyster, Komatsu and Volvo highlighting the Cincinnati team's aggressive sales effort and success by providing unmatched service support and technical expertise.

Clayton Coby from Cincinnati is the man of the hour; his troubleshooting and diagnostic ability has our customers referring to him as genius!



*Clayton Coby*

The management team has been hosting our various drive train suppliers and sharing mutual goals and objectives. It is our intention to introduce a major new supplier/partner before the end of the year.

Although the rate of inflation has moderated, all our costs and have outpaced our selling prices and puts stress on our margin. Personnel, freight (*truck and UPS*) utilities, IT, insurance and raw materials lead the way. Review and reset pricing where appropriate.

I want to thank all of you who have had to do double duty to fill in for recent personnel changes – Steve Brenneman has made it his priority to engage the necessary resources to fill our open positions.

Finally, a shot out to Rick Sunderman who recently retired from our Evansville branch. He did an outstanding job for the company over his 16 years. Our only regret was that we didn't have him on board sooner!

Have a warm and safe summer; don't forget to wear your lifejacket! Aww yes, and don't forget the sunscreen!

*Harry L Allen Jr*



On behalf of the GL Power organization, I would like to thank Dan Jones for his nearly 14 years of service to the organization. During his tenure Dan has built a great team and steadfastly supported Twin Disc Products not only in New England but also for the entire organization. Dan has advised our management team that he has accepted a position in an equipment business in New Hampshire. We wish him all the best in his future endeavors.

Please join me in congratulating Matt Goldstein who has been promoted to Branch Manager for Exeter, NH.

Matt joined GL Power in 2014 after graduating from New Hampshire Community Technical College with a degree in Automotive Technology and additional coursework at the University of New Hampshire. Matt has excelled in his role as Technical Service Manager and a Twin Disc Product Specialist supporting Twin Disc Product Service and Electronic Controls.

Matt has been married to his wife Emily for 8 ½ years and share their home with Winston their Goldendoodle. Matt having just turned 40 is excited about his new role in our Company.

*Harry Allen*

**Harry Allen III, P.E.**

Vice-President at GL Power





**Congratulations to the following employee(s)  
in achieving a major service milestone.**

**APRIL 2024**

Chris Apicello – Executive Assistant – Mentor, Oh – **20 years**  
Ray Pierce – Service Technician – Perry, Oh – **10 years**  
Mike Schiele – Engineer – Perry, Oh – **15 years**  
Damon Horne – CNC Set Up/Operator – **5 years**

**MAY 2024**

Kurt Ferneding – Branch Manager – Cincinnati, Oh – **15 years**

**JUNE 2024**

Willie Ward Jr. – Inside Sales – Tampa, FL – **5 years**



On behalf of the Company, Shareholders and Management Team.....Thank you!

Your contributions are important to the success of our organization.

**NOTHING  
SURPRISES ME  
I WORK IN  
HUMAN  
RESOURCES**



**When you lie to get the job and now you have no clue what you are doing**



*"If at first you don't succeed, try doing what HR told you to do the first time." – unknown*



One of GL Power's long-time employees has become a great-grandmother....and at a very young age!

Marie Kovacich, now known as Gigi, welcomed her great-granddaughter, Ella Jane Matyja into her loving family on June 18, 2024.

Baby Ella weighed in at 8lbs 1oz and 19 ½ inches long. Mother, Alyssa Brown, and baby are doing wonderfully!



**MENTOR**

Mission Critical crane erection. Dylan & Arie are setting up a refurbish 50AMO



Don and Wayne from Mission Critical

**MADISON**

Save the Frogs Day is an annual campaign to help raise awareness about the plight of frog species worldwide. This year, it takes place on April 28<sup>th</sup>, at GL Power, Madison, Ohio with our own Marie Kovacich!

Marie encourages the appreciation and a celebration of the amphibians' role in keeping nature in balance.

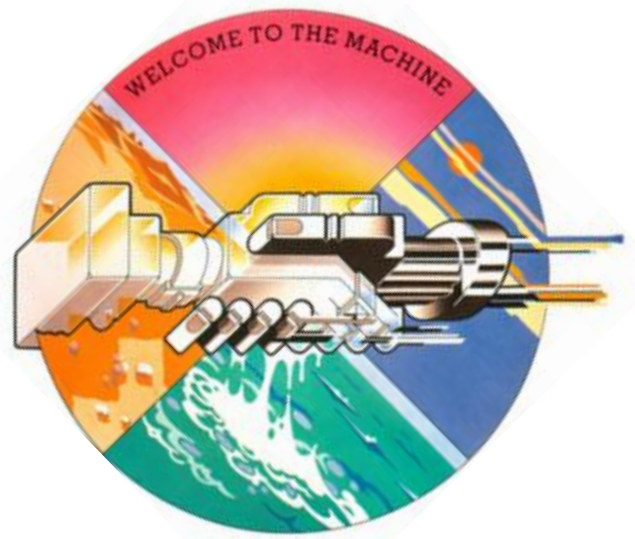




**MADISON**

**Look! Manufacturing just rolled in!**





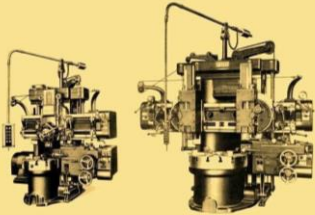
# KING KING



## KING

VERTICAL BORING & TURNING MACHINES  
Single Column – One Head on Rail  
with or without Side Head

30" – 36" – 42"



American Steel Foundries

KING MACHINE TOOL DIVISION  
CINCINNATI 29, OHIO

BUILDERS OF KING VERTICAL BORING & TURNING MACHINES & SEBASTIAN LATHES





GLP CREW – Please join me in welcoming Anthony Luttmann to the Dana Team!

Anthony will be managing our GLP account, and he looks forward to meeting and working with each of you.....Anthony and his colleagues spent the last two days with us in Madison training on category 1,2,&3 axles.

Anthony will be working closely with Haley to transition any projects in the works. Anthony is the “good looking” one in the photo – If your having trouble choosing – he is on the far right 😊

Welcome Anthony!





MADISON



GLP partnered with Dana to train Komatsu on Dana transmissions and axles. These attendees came from all parts of the world, Russia, Canada, and United States!



From Cincy - Hunter Stahl, Tyler Oder, Clayton Coby, Kurt Ferneding

MADISON/CINCINNATI



One of the goals with our new World Headquarters was to create a space where GL Power can educate and train its partner OEM's. With that in mind Cincinnati's branch manager Kurt Ferneding with the enlisted help of Clayton Coby, James Smith and Vic Perz did just that.

A takeaway from Vic was "You don't realize, until you're here and you utilize this facility, that it was built not just as a corporate headquarters, but for each branch as an extended representation of who we are, and that we mean business."



### Spicer® TE30 Hydrodynamic Transmission

225 to 300 kW (300 to 400 hp)  
for Reach Stackers and Heavy Forklift Trucks

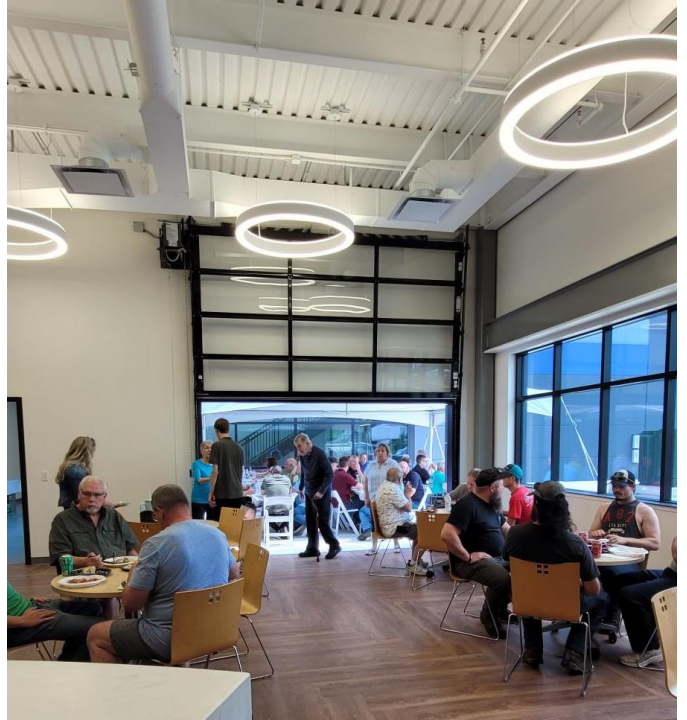
We recently added a new transmission to one of our exchange programs and with the addition of this unit, Kurt identified an opportunity to gather up some of the field representatives from one of our OEM partners and offer up a training and troubleshooting seminar. Kurt set up a two-day seminar that consisted of both classroom time and hands on trouble shooting. James set up a completely broke down unit for the service people to get a special "hands on" view of a Dana TE30.



The Association for Iron & Steel Technology (AIST) is a non-profit entity with 16,600 members from more than 70 countries. AIST is recognized as a global leader in networking, education and sustainability programs for advancing iron and steel technology.



**MADISON**







MADISON





Take me out to the  
**BALL GAME**  
Take me out with the crowd  
buy me some  
Peanuts & Cracker Jack  
I don't care if I  
never get back  
Let me Root Root Root  
For the **HOME TEAM**  
If they don't win it's a shame  
for it's 1,2,3  
strikes you're Out  
at the old **BALL GAME**



Johnathan Rodriguez  
drives in go-ahead run for  
1st major league hit  
Guardians beat Mets

**6-3**

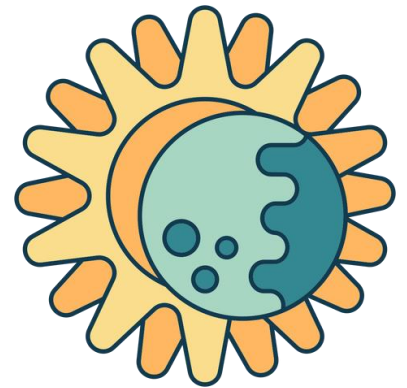
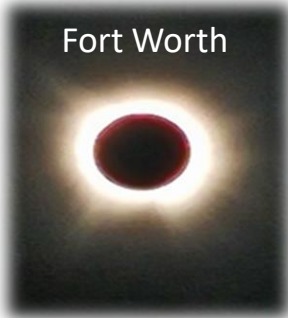




# TOTAL ECLIPSE In the Spotlight

The solar eclipse of April 8, 2024, dubbed the Great North American Eclipse by some media, was a total solar eclipse visible across a band covering parts of North America, from Mexico to Canada and crossing the contiguous United States.

A solar eclipse occurs when the Moon passes between Earth and the Sun, thereby obscuring the Sun.





CINCINNATI

# SALES & SERVICE

## In the Spotlight

In addition to this, Clayton set up some Dana dashboard “find the fault” scenarios at Madison. From there and with the generosity of David Allen and the folks at our Perry facility, Clayton set up a live testing scenario also with 4 different faults.

The OEM’s service team used the Dana dashboard and GLP Test Stand to work to identify the problems.

This gave them a better understanding of what specific faults mean and how to approach a solution. Clayton also used this as a way to provide a better understanding of the rigorous testing that our reman exchange units go through and level of detail performed to make sure every unit that gets shipped out, is tested to the high standard synonymous with GL Power.

Also, while at Perry they had the chance to meet with Harry Allen III and learn about our Straddle Carrier program. While this was going on Kurt, Dave and Vic worked to expand the exchange program offering.





CINCINNATI

SALES & SERVICE  
In the Spotlight





EVANSVILLE

SALES & SERVICE  
In the  
Spotlight

Cheers to  
 RETIREMENT!

Congratulations  
Rick Sunderman



Great Lakes co-workers, friends, & neighbors,

After 16 plus years at GL Power, and over 30 years at various other jobs, I am retiring effective July 1st with my last day in the office on June 26th. I would like to thank everyone that I've met, talked to, and emailed throughout these last 16 years for your help, encouragement, and sometimes, just casual conversation (people tell me I love to talk). Great Lakes Power has been the highlight of my career and only wish that we had found each other sooner. I have truly felt like I was part of a family here. Thank you so much for the opportunity, support, and for letting me into your family!

Mr. Allen, I did sell a Twin Disc PTO today! 🤗

*Rick Sunderman*  
Office Manager/Outside Sales



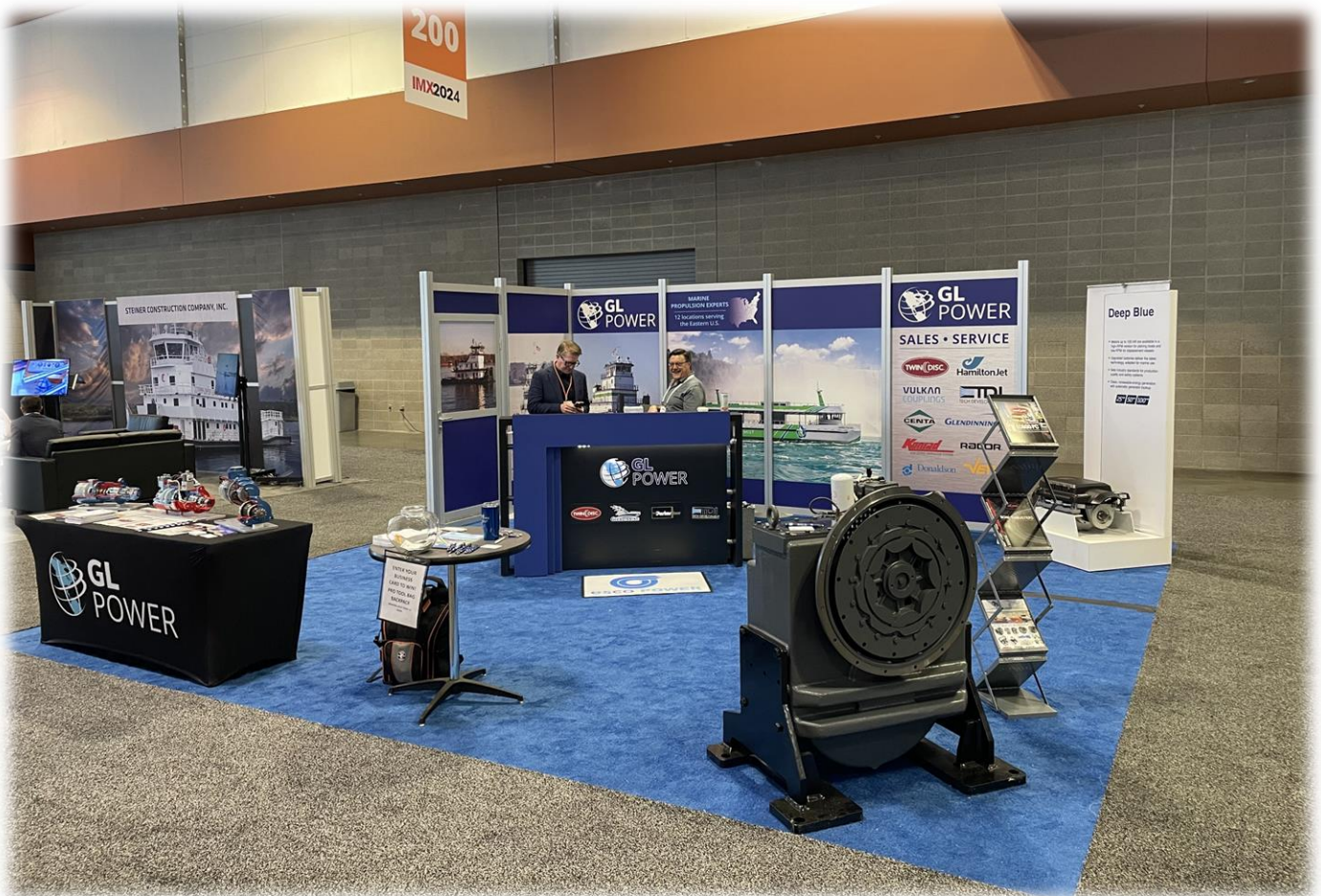


EVANSVILLE



The 2024 Inland Marine Expo was held at Music City Center in Nashville, TN on May 29-31.

Rick Sunderman and Chad Marshall were joined by Bill Long, Tim Bertrand, and representatives from TDI and Torqeedo for another successful show.



**CHESAPEAKE**

We had 22 MG5114SC USCG transmissions show up, we are going to have a VERY busy 3<sup>rd</sup> quarter!



Better pictures coming once they are rebuilt.

Peep the pyramid of old couplings 😊





A picture of Boyd (the Belmar Bulldog),  
just because we love him!



Tim and his lovely wife allowed us to host a “season kickoff party” at their lovely home. Food was delicious as always!! There might have been more kids than adults!



**CHESAPEAKE**

We attended the Big Rock Tournament, which the 1<sup>st</sup> big tournament of the season.

Had a great time seeing all our customer down in the Morehead, NC area 😊

The winning catch was \$1.8M !!! **\$\$\$**



James River Equipment  
and Cummins kept us  
quite busy with gear  
sales/upfits!



### DID SOMEONE SAY REMANS ??

We have a variety of TD units ready to go  
and air starters!!



**CHESAPEAKE**



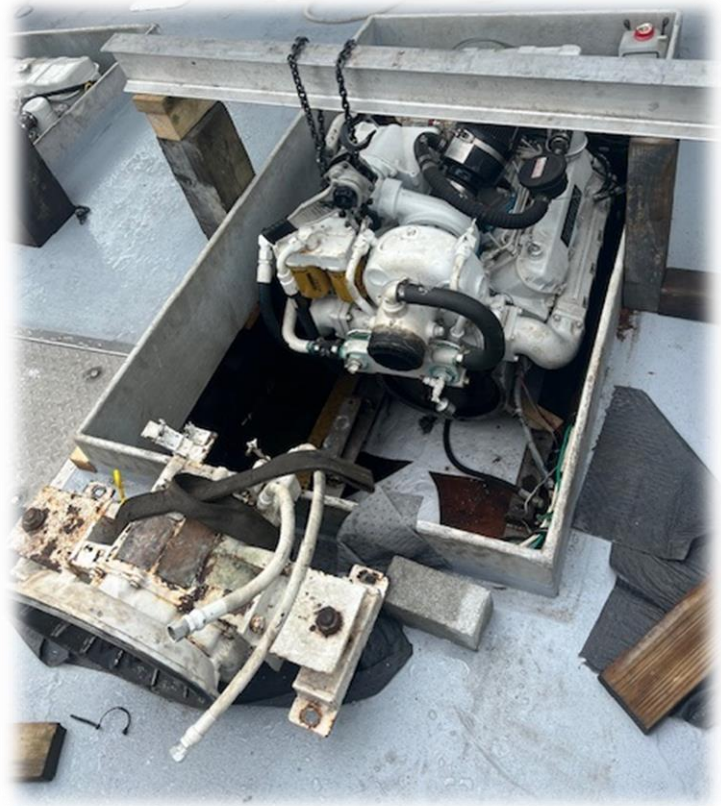
Josh doing what he does best.....EC600 installs/startups. Sea trials are the best part!



When we weren't busy in the shop, doing startups, or upfits...we were doing R&R work!

This project is for a James River research vessel that we are removing the old units, rebuilding them, and reinstalling!

Thank you, Paul and Zach, for getting this accomplished even in almost 100-degree weather!



Speaking of reman units.....we had a customer go down in NJ and we had just what he needed already rebuilt and in stock.

We were there the next day doing the swap.... big thanks to Kevin and Victor! Our customer was very appreciative!



Our technician Taylor Nash welcomed their 4<sup>th</sup> baby boy  
Maverick Nash on May 23<sup>rd</sup>!! Isn't he a doll 😊







TAMPA

Sales & Service  
In the  
Spotlight

**DANGER**  
GUARD DOGS  
ON DUTY



Mindy & Milo keeping the office safe!



Steven O'Reilly, Willie Ward and our newbie Will Kobernik. Will started with GLP June 3<sup>rd</sup> and be part of the inside sales team.

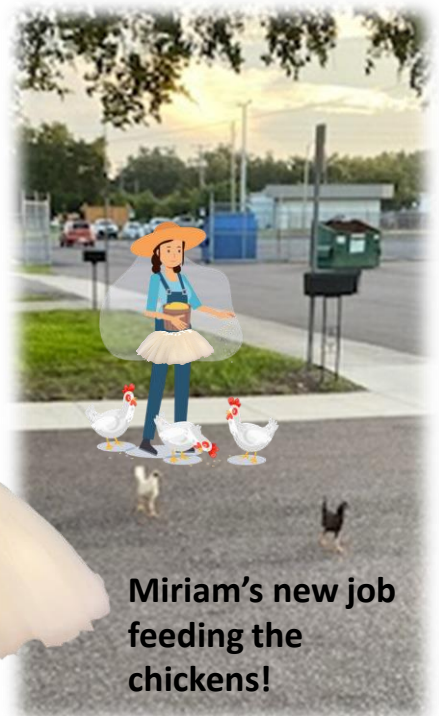
And then there's Miriam – she always goes the extra mile for GLP!



Training the GLP support animals to help keep Rusty in line!



Running in circles while multi-tasking!  
**Ta-Do!**



Miriam's new job feeding the chickens!



**GL  
POWER**

**TAMPA**

**Sales & Service**  
**In the  
Spotlight**



Another typical day for Tampa technicians. Starting at sunrise to take care of our customers. This trip was to St Augustine for an EC300 control issue on a repowered fishing vessel.



Keeping the "Mouse House" rolling.....



Another jet job by Tampa keeping our waters safe. Terry McKinney from Ft Lauderdale lent a hand to help on a huge s one as well. Thanks guys, good job !!





**GL  
POWER**

**TAMPA**

**Sales & Service**  
**In the  
Spotlight**

# Marlow Marine Cruising Club 26th Annual Spring Rendezvous May 9th-12th, 2024



Pictured from left to right.

Ring Power : Ernie Vollenweider, Ronnie Stewart, James Mosely,  
Brig (CAT marine territory manager SE region) Clayton, Shane, and  
Jason Blume (MAN).





TAMPA

Sales & Service  
In the  
Spotlight

Tampa is working on the little blue buggy!

MG520-1 gears inspected to find they both are in need of pulling and rebuild.

Good job ahead of us here!!!





**GL  
POWER**

**TAMPA**

**Sales & Service**  
**In the  
Spotlight**



While everyone else is playing in Madison we completed 2 MG520-1 gears for a boat down in Savannah 😊

Marquese standing in wait for the Ocearch to be placed for inspection



Sales & Service  
In the  
**Spotlight**

TAMPA



**Never a dull  
moment in  
Tampa !**

**Tampa Fire and Rescue ready  
for service !!**

Quad-jet drive Fire and rescue  
vessel inspected, refurbished and  
ready to hit the water again.





FORT LAUDERDALE

Sales & Service  
In the  
**Spotlight**

Below is the hybrid boat in Florida that Omar worked on.  
This boat is a Nimbus T11 with Cox Diesel Outboards.



Omar sold a 100kW Torqeedo Inboard Electric Motor, Two HV Batteries (80kW-hrs capacity), Hamilton Jet HJX27, Cardan Shaft, Shaft Brake and a Glendinning Control System for this project!



**Our new lead tech relaxing  
after his interview and  
receiving of EC600  
credentials.**

**Congratulations Steve !!**



STEVE MEENEGAN



## RAIN RAIN GO AWAY!!!

June is the beginning of hurricane season in Florida, and it's also the beginning of the rainy season for the southern end of the state. April of 2023 saw a "thousand-year storm" that dumped over a trillion gallons of rainwater into the metro Miami/Lauderdale area in less than 48 hours. Just a few weeks ago, the storm's redheaded stepchild cousin showed up and gave Miami/Dade & Broward counties over 14" of rainwater in less than 3 days.



*Will Gonzalez (Service) taking a leisurely walk through the parking lot on his way to his car!!*



*Miguel (Warehouse) braving the elements to move his car to higher ground!!!*



Water volume from the roof's downspouts into the overflowed parking lot drains!!



And thanks to Lisa Nevarez, who shows how much compassion I have for my people.





FORT LAUDERDALE



### Cayman Islands Coast Guard

Hamilton Jet forwarded us this customer's contact info for an initial spare parts purchase. Their head of fleet maintenance worked with Omar Betancourt for some basic spares, but they also commented about a leak at the vessel's transom seals (initially on the port jet) but both units were now seeping water.



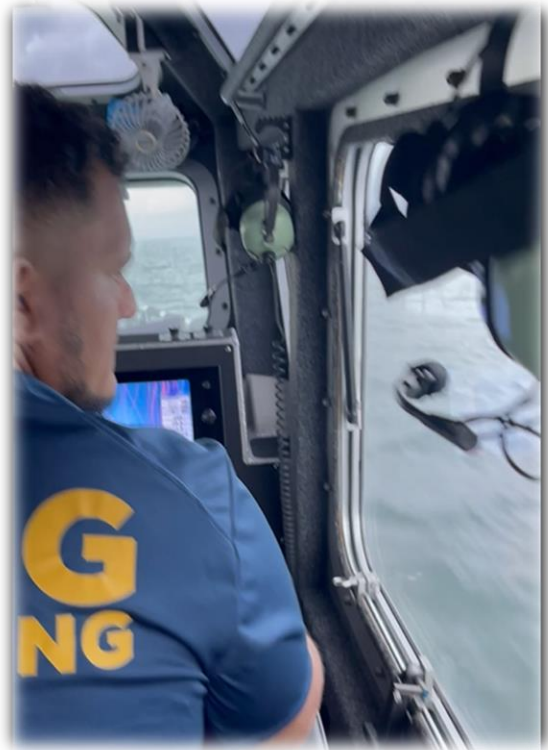
Limited scheduling didn't allow us to dispatch a tech, but I went to the Cayman Islands for 2 days and met with the engineering staff and visually inspected both jets. It was obvious of a seal or o ring breach at the transom housing, so we quoted a service tech to return to the island and work with their service engineers to tear down/inspect/repair.



Steve Meenaghan arrived on the island and worked with the 3 engineers for a full external teardown, removing the buckets, nozzles and tailpiece assemblies. The transom o rings were both flattened allowing water to bypass during operation – the seats were cleaned, new o rings installed, and applicable HJ approved sealant used to reassemble the jet externals.



## Cayman Islands Coast Guard Sea Trial



Steve Meenaghan was present for sea trial and rode onboard as the vessel achieved over 36 knots prior to the seas being a bit choppy.

The Coast Guard was very happy with the results, and we modified their spare parts order to reflect the basic maintenance spares they need going forward.

Their engineers also stated the CICG is coordinating with the local police and customs for a new boat and the CG is recommending another HJ vessel based on "local" support.

The sea trial photos don't show the actual speeds; we do have a 38 second video if anyone is interested!!





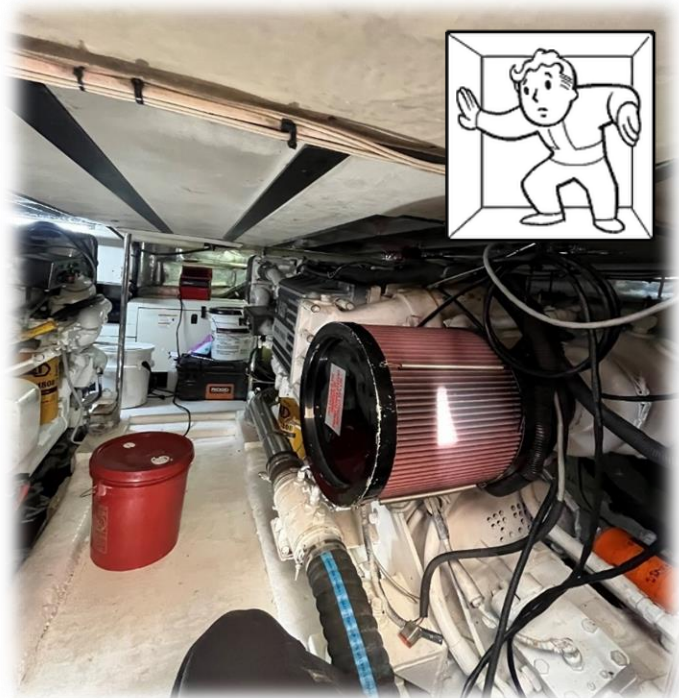
FORT LAUDERDALE



## Toggmac – Kingston Jamaica

Omar Betancourt spoke with this boat captain back in February about replacing their EC251 control system (circa 2001). Based on the engine and gear info, a Glendinning system was the optimal way to upgrade his controls and mitigate any changes to his engines or gears.

The replacement system sold in March; the captain called us mid-May asking for technical assistance in terminating the wiring for sea trial. Several calls back and forth proved the captain wasn't comfortable in doing this work, so we dispatched our lead tech to Kingston for assistance/completion.



Steve Meenaghan just returned from the Cayman Islands, so it was unpack/repack/get back on the plane!!! Vessel location was close to the airport and through some troubleshooting with Glendinning, Steve ID'ed some issues with the vessel that require our return in the next 1-2 weeks.

**Tight quarters in the engine room!!**



FORT LAUDERDALE

# Sales & Service In the Spotlight

We want to extend a Congratulations to Manny Doran (Lisa Nevarez's son) for his recent high school graduation with Jr. ROTC honors as Commander Chief!!!! He's an imposing 6'2 but the nicest kindest kid that could be – despite who is mother is!!!!

Manny came to the office last week and said his goodbyes to the staff.... before he left for his enrollment in the United States Army!!!! He reported to his recruiter Monday for his boot camp training in Fort Jackson, SC.

We cannot be happier for Lisa, and we thank Manny for his service!!! The upper right photo shows the mother/daughter moment before he left for basic training. We're very proud of you Manny – BE ALL YOU CAN BE!!!!



We also want to say **FELIZ CUMPLEANOS** to Maria Novo AND Evelyn Herrera, who are celebrating birthdays!!

Evelyn's age is lost to the fires of Pompeii, but we know she was born on June 28. Maria's turning 21 again on July 1.

Lisa got both birthday girls some gifts and sweets to celebrate!!! Please help me wish them both a timeless Happy Birthday!!



EXETER

GL  
POWER

Sales & Service  
In the  
Spotlight

As you may know, we have a new captain at the helm here in Exeter.

Matt Goldstein, long time Service Manager, has taken on the role as Branch Manager.

We are grateful for the 14 years of service from Dan Jones at GLP and we wish him luck on his new endeavor.

Matt brings a fresh perspective to the position with innovative ideas and plans to continue positive development.



With summer right around the corner, sales and service are once again blooming here in New England.

Much of the early spring was spent navigating severe weather. Historic storms devastated many of the boatyards and wharves along the coastline.



**The hardy New Englanders did not let it slow them down and are looking forward to a busy lobster and tourism season – and so are we!**





Sales & Service  
In the  
Spotlight

EXETER

Nathan & Lexi Head are extremely proud to announce their newest little buccaneer to join their crew. Introducing Colson John Head, born 6/14/2024 at 4:38pm weighing 6 pounds, 6 ounces, and 18 inches long.



We had a weeklong visit from Chesapeake's Tim Bertrand to tour New England and talk "air starters"! Tim's thorough knowledge and approachable attitude impressed the engine dealers and operators and commitments were made to switch vendors.



Some of our most important relationships are with the diesel engine representatives and distributors as well as boatbuilders.



We toured a good number of yards with longtime Cummins Rep Steve Nadeau shown here with noted large boatbuilder Stewart Workman owner of SW Boatworks. Both are Twin Disc loyal customers.

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Swag! Customers posting pictures of their swag on social media serves to reinforce our brands, customer appreciation and involvement. \$1000 in advertising for a \$3 glass is good business.





EXETER



### Our people are our business.

Here is NH Farmer and GLP Tech way "Downeast" programming EC600 controls.

Our competitors have no such people in territory, and it is noted and noticed by the market. Ben is amazing!



Small passenger vessels put on loads of hours and are extremely important to the island communities served. Below is a small PV recently repowered along with our friends at Milton CAT. The second photo was an emergency gear swap (they forgot to add oil after an oil change). These folks appreciate that we have inventory, people and bandwidth to keep them running smoothly and making money.





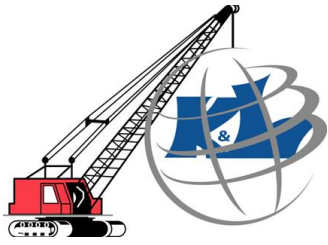


Sales & Service  
**In the  
Spotlight**

**FORT WORTH**

Our Shuttlelift department has been hard at it and doing an out of this world job on a Boeing/NASA project





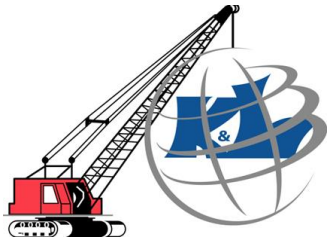
Sales & Service  
In the  
**Spotlight**

FORT WORTH

Road Grinders



Grinding away on these  
with excellence!

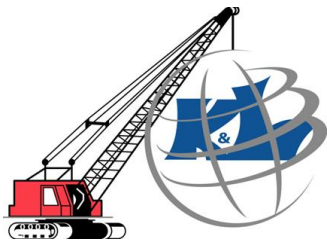


Sales & Service  
**In the  
Spotlight**

**FORT WORTH**

**Enhancing our  
productivity with some  
COMPACTOR work**





Sales & Service  
**In the Spotlight**

**FORT WORTH**

We've added a few new faces to the Fort Worth Location

**WELCOME TO THE TEAM**



Ken Thompson and Shannon Wright in the Converter Shop



Drake Allen in the Axle Shop

**We are Not Just "CLUTCH" Anymore!**

**SERVICE & REPAIR**  
 AIR CLUTCHES / AXLES / TRANSMISSIONS  
 BRAKES / COOLING & HEAT EXCHANGERS  
 POWER TAKE OFFS / TORQUE CONVERTERS

Mining  
 Industrial  
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 Forestry  
 Construction  
 Road Building  
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 Ground Support  
 Lift Equipment  
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**24/7 Emergency Services**

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 3529 Raider Drive  
 Hurst, Texas 76053  
 817.267.0129 [www.klclutch.com](http://www.klclutch.com)

I FOUND IT IN  
THE ARCHIVES

# Back In The Day



Front Row:

Left to Right - Ken Keeler, Doug Hoff, Jewel Jarman, Jeff Golaski, Fernando Rivera, Janet Maritt, Bill Dodgen, Pam Anderson, John Metzger, Doug Frank.

Back Row:

Left to Right - Dave Bracher, Jim Kneedler, Kevin Hammons, Wayne Severinsen, Steve Simpson, Bill Tesh, Steve Pitts, Art Nicholson, Brian Frank, Pete Bychowki.

I FOUND IT IN  
THE ARCHIVES

*Back In The Day*

**Guess  
Who?**





Guess the top three popular surveyed answers!

NAME A TYPE OF GUN THAT DOES'T USE BULLETS

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME A PLANET

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME A PART OF YOUR BODY THAT MIGH SAY HAS AN "ACHE."

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME ONE OF MARVEL'S AVENGERS

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME A METAL THAT OLD COINS MIGHT BE MADE OUT OF

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME SOMETHING THAT PEOPLE MIGHT ONLY DO ONCE A WEEK

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME SOMETHING FOR WHICH KENTUCKY IS FAMOUS

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME A TYPE OF MILK YOU MIGHT DRINK IF YOU ARE LACTOSE INTOLERATE

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME A COUNTRY WITH A LOT OF ICE

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

NAME SOMETHING YOU MIGHT EAT WITH PEANUT BUTTER

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

50 points if you get the number one answer, 25 points for the number 2 answer, and 15 points for the number 3 answer. Also, 10 points for a right answer but in the wrong place.

Name: \_\_\_\_\_

Submit your answers by Monday, July 8<sup>th</sup> - End of the day  
**One submission per person, one time.**

**BONUS NAME THE MOVIE AND THE CHARACTER FROM THE HR FUNNY PAGE FIVE**




Movie Name Bonus 25 pts

Character Name Bonus 25 pts



**HAPPY**  
*4th of July!*  
**INDEPENDENCE DAY**

I hope you enjoyed this issue of  
“Lake Breaking News”!

This issue covered April, May and June 2024.

Thanks for all your input!  
Keep those photos coming!!

Thanks!

*Chris*



Please submit any newsworthy articles  
by the end of September for the next  
issue due out October 1<sup>st</sup>, 2024