







### From the Captains Chair – Harry Allen Jr



Great Lakes Power is proud to be celebrating 50 years in business! We have expanded to 13 branch locations and four operating entities to serve global industries spanning construction, industrial, oil and gas, government, marine, and mining!

It's humbling when I think of all the employees, vendor partners and customers who have carried us this far, this first 50!

Thank you!







# **CORPORATE**

The annual branch Managers meeting was held January 23<sup>rd</sup>-24<sup>th</sup> in Geneva, Ohio – everyone got to step inside and check out the construction of the new Headquarters in Madison.







# **CORPORATE**

Just a little magic and fun with Rick Smith Jr. at the branch Managers meeting





Yes, that is Dustin holding a stalk of celery, ask him what happened!







#### **CORPORATE**



# Steve Brenneman joined us on 3/7/2023 as the Company's new Chief Financial Officer.

Steve has served in a similar CFO capacity with 3 different Distribution/Manufacturing businesses over the past 15 years, ranging from \$40M to \$300M+ (100-800+ employees). In addition to overseeing their Accounting/Finance teams, he has similarly administered over IT, HR and various other Operational capacities.

Steve is married to his lovely wife Kim and together they have 2 girls (24 & 23) and 3 boys (22,19 & 15).

Steve suffers from the same Brown's fandom disease as many of us and, as such, looks for enjoyment with his family playing and watching sports, gaming, league bowling, being active with his church, and spending time with his 3 sisters and parents (all local).



Not to be confused with Stephen A – please welcome Stephen B. to GLP!



Please welcome Karen Summerhill to the accounting department. She will be doing Credit and Collections.

Karen comes to us with years of experience in credit and collections and is very excited to be working with us at Great Lakes Power.

Karen has 3 boys (22,15,13) and 1 girl (12). She enjoys hiking, reading, swimming, watching movies, and of course hanging out with her kids. Karen is always up for binge watching a Netflix series and a cup of coffee.

**Karen Summerhill** 







Congratulations to Mike Brothers on his recent wedding! Best wishes for both of you!





**EVANSVILLE** 





In February 2023, the Evansville Branch dispatched Jay Fuquay to replace an input shaft and input coupling on an MG5222 for St. Jude & New Madrid Harbor Service.











### **EVANSVILLE**

This job is a great example of the obstacles we face in the field. To board the vessel, Jay was required to scale a damaged ladder and navigate unsafe landings.



The water level rose to a point that blocked Jay's boarding path, and he had to instead climb down to a 6" steel beam, hand his equipment over a 3' gap, and jump across.





The parts had to be transported 2 miles down river and loaded on a 3<sup>rd</sup> boat and then delivered to the worksite vessel.



# **EVANSVILLE**



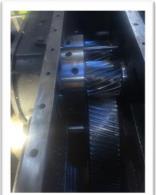
In the end, Jay was able to adapt and overcome to get St. Jude & New Madrid Harbor Service up and running.

We're proud to offer this level of service and commitment to our customers.

















**CINCINNATI** 



2023 has started off with a bang for GLP Cincy with OEM and vendor site visits.





In February, Clayton Coby and Kurt Ferneding traveled with the Dana team to Taylor Machine Works in Philadelphia, Mississippi to provide training for various Dana transmissions.



# **CINCINNATI**

Also in February, we had the Sany America team onsite to disassembly and inspect several Sany manufactured MS200 transmission. As a result of this interaction, GLP and Sany will be moving forward with establishing the framework for a reman exchange program for all the OE axles/transmissions Sany utilizes in their equipment.













**CINCINNATI** 





DITS BREAKTIME





# Special Comments on this photo

"Birds of a feather flock together!"
(Kevin Hammons)

"I don't know but there's a joke about nuts in there somewhere" (Victor Perz)

"Our corporate mascot Buck E. Stop congratulates Kurt Ferneding for completing the 1-million-pound brisket challenge.....on his first attempt" (John Heneghan)





# MARINE TRAVELIFT MORE MACHINES ON THE MOVE!











**MENTOR** 



Don Marrie and Stephen Allen worked our booth representing Shuttlelift at The Precast Show Feb. 23-25, 2023 Columbus, Ohio















# Congratulations!







Bill Long and Michelle Orms were married on Saturday December 3<sup>rd</sup> in New Orleans on Pirates Alley.

It's said that the very first wedding in New Orleans happened at the same location by the light post that they were married at.





Michelle & Bill
DECEMBER 3<sup>RD</sup>, 2022









Both Bill's sons, Willie and Dominic, plus many close friends and customers/vendors that were considered close friends joined.









### Meet Ben Allen - Father, fireman, farmer, friend and expert marine technician.

You know when you really need to get something done? Need it done right. No drama. No ego. No attitude.

You want calm competence. A willingness to do whatever it takes and a person with the training and natural ability to get the job done.

Ben is just such a man, and we are fortunate to have him working for us at North Atlantic Power.

Ben spends a good amount of his time on the road doing service calls - often leaving the shop at 3:00 or 3:30 in the morning to be on the boat at the "crack of dawn".

With customers needing "uptime" this sort of dedication can mean the difference between a day's earnings or a lost day. A number that can be huge dollars for our customers.

Ben works quietly and without complaint (I think it is the farmer in him that has trained him to expect and engage problems - animals make boats look easy (3)

We have an outstanding crew of service technicians and Ben is amongst good company. Mechanics can have egos but our crew work together seamlessly.

Ben's attitude, capabilities and work ethic help guide, mold and encourage this tight team.



# Ben you are truly appreciated!













We have two new additions to our team here in Chesapeake:

Adam Saint came to Great Lakes Power in October he had left the marine industry for a while at the time and was working as a diesel machinic after serving 8 years in the United States Navy but wanted to come back to the industry, he has been in the Marine industry for a total of 13 years! When Adam isn't working, he enjoys relaxing at home with his family. Adam is a great addition to our crew, and we look forward to him learning and growing with us.





We also added Shelby Mallery in the office as Service Administrator.

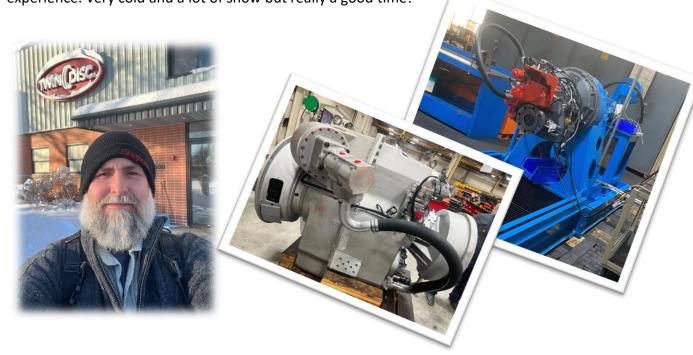
Shelby came to Great Lakes Power in November from the automotive industry, she is new to the Marine industry but very excited to be here and eager to learn all there is to know!

She has helped kick start our social media and we are very happy to have her! When Shelby isn't working, she is spending time with her husband Justin and two children Mckenna and Colton.





Josh Riley had a great time in Racine training for EC600. He says Ken, Bobby ,Cameron and Larry did a fantastic job with the class. He finally got a factory tour and was an amazing experience. Very cold and a lot of snow but really a good time!







March 7, 2023 - March 8, 2023 Renaissance Mobile Riverview Plaza | Mobile, AL

Great Lakes Power was proud to had a booth at the 2023 TTB event.

Tim Bertrand (Chesapeake) and Shane Kowalski (Tampa)





We had some technicians busy learning this month! We had Paul Capizola in Racine, Wisconsin for two weeks completing some training with Twin Disc.

Week 1 Paul completed TD220 Master Marine Transmission training which he passed! Week two Victor Mizhquiri joined him, and they completed TD275 training for EC300, they both passed!! Congratulations guys!!



\*\*Left in the photo is Paul, Right is Victor.\*\*





Over the past few weeks, we have spent time at Bayliss Boatworks installing a new EC600 package on the Twin Disc MGX6599A gears with MAN engines for our long-standing customer Performance Diesel!

We returned Monday, March 6th, for Seatrial and everything went swimmingly.

Huge thank you to our technician Scott Leach and Aaron Eckert for getting this package completed and keeping our customer happy, we appreciate you both.



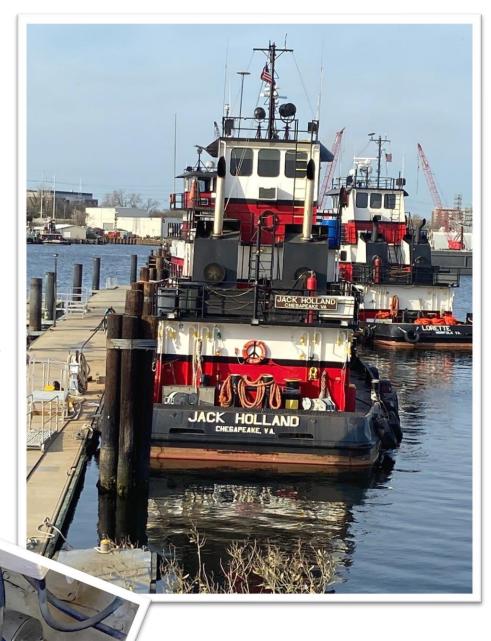


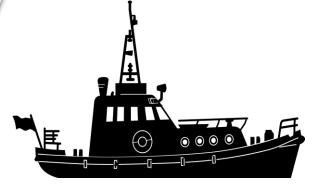




Our Territory Manager, Tim Bertrand, had the opportunity to make history with the partnering of Norfolk Tug and Ingersoll Rand by installing a prototype air starter on T/V Jack Holland.

We are honored to play such a huge role in this partnership.







Sales & SERVICE
Spotlight

August Reddick completed the overhaul on 2ea. MGX5135A gears for DJC sport fishing vessel, we got this boat back up and running just in time for tournament season, the customer was overjoyed with the quick turn around on these gears!



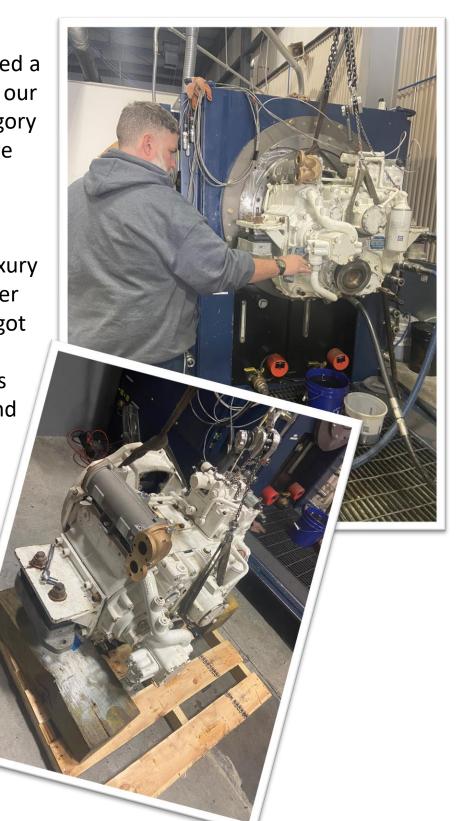






We recently completed a ZF W250A for one of our good customers Gregory Poole, this was a huge gear!

Our Shop foreman
Josh Riley had the luxury
of getting this monster
completed once we got
the parts in for the
overhaul, the job was
completed quickly and
once again we had a
happy customer.











We are currently working on getting 20ea. MG5114SC gears completed for our long-standing customer Western Branch Diesel who has a contract with the United States Coast Guard. Paul Capizola (pictured above) is working hard to get these completed.



Scott Leach (left) has been working hard to get all the new EC600 control packages installed. Pictured you will see Scott working to install an EC600/EJS joystick/ABT thruster package on a Winter Custom Yacht new build with MAN engines for Performance Diesel.





Our technician Victor Mizhquiri welcomed a sweet baby boy, Martine, born January 20th, 2023, weighing in at 8lbs 11oz and 20 ½ inches long!! We are so excited to have this new little member in our Great Lakes Power family!





Victor also finished the rebuild of a ZF and MG5135 this month for the Department of Natural Recourses thanks to Kurt in Cincy for sending them out way! We appreciate the opportunity.







Spotlight Spotlight

We had a Superbowl party for our Tech Paul, he is an Eagles fan. Although the game did not go in his favor, we still celebrated them making it there.



Left to right front - Malynda Curry, Josh Underwood, Shelby Mallery Left to right rear — Paul Capizola, Erin Nowell, Dan Zeno





We had our yearly visit from Rip Tide (Norfolk Tides mascot) for Valentine's Day he was given a Great Lakes Power hat to wear at a game.





Our Shop pups have been made official after over a year of service Shasta and Shenanigans have UNIFORM!!

We love these girls so much they bring nothing but happiness to our branch!!









We want to give a quick shout out to all our technicians and inside sales here at the Chesapeake Branch, without you guys we couldn't do anything we do.

So, thank you all for the hours and hard work you put in to make sure every job gets completed quickly and efficiently.





Your hard work does not go unnoticed!





Bright and beautiful sunny Florida skies showing to be a perfect breeding ground for the start of spring !!! (3)



Phillip Bizardi and Rene Paul from Veth, worked to get a customer up and running on a stern thruster on the Yacht "Sea Owl"













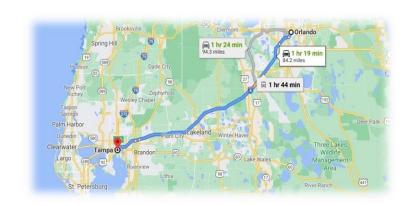




While meeting a customer on a Saturday for some EC300 control issues, (Jimmy Tiblier), Miriam was feeling a little "Crabby" (3)

The customer met us halfway between Orlando and Tampa to retrieve his controls that we had looked into for issues.

Turned out there were no issues, and they worked like a charm once he reinstalled them and calibrated them with a little instruction.







The Yacht Starship Cruise was a huge success!!

We had customers and vendors alike along for the ride, and a great time was had by all.







Front row left to right...

Meghan Lashley/<u>Jordan Hill</u> (Hill's On Site repair), Rusty, <u>Mark Bishop</u> (Ingersoll Rand), <u>Robert Helmick</u> (Calcutta Boats), Miriam, <u>Steven</u> <u>O'Reilly</u>/Staci O'Reilly, <u>Mark Rodriguez</u> (Hamilton Jet), <u>Jose De'Jesus</u> (Tampa Port Auth),

#### Back row left to right...

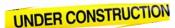
Jaia Daughtery/Marquese Clifford (Tampa Tech trainee), Phillip Bizardi (Tampa Tech), Mary/Willie Ward (Tampa I.S.& Shpng), Harry Allen III, Joshua Wiley/Cindy Kell (Tampa tech), Krystina Weeks/Shane Kowalski (Tampa sales), Dustin/Alyssa Dockery (MWI), Richard Weber (Regal Rexnord), Sandra Thompson/Otis Monteiro (Marine Towing of Tampa), Wiz/Olivia Hatcher (Granddaughter & friend), Dean Roller/Kristen Bonk (Progressive Industrial)





#### **FORT LAUDERDALE**

# **Lauderdale Office Improvements**



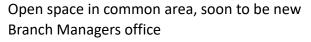


Adding people is always a good thing as it's showing business growth. It's also a challenge as you begin to run out of space for the most basic of things – a legitimate service office/hub, a place for the techs to get cleaned up and changed and something as simple as a basic kitchen are necessities that we must "invent" to better maximize our work areas. In the past few months, we did all three of these things for the Lauderdale office.

First, we repurposed what was my office into a service hub – allowing the techs some places to sit down, connect laptops, print as needed and set up the service coordinator desk. Previously, the techs were next door to my old office that served as a service workspace but doubled as a hallway/pass through out to the shop.

Moving them into a better space meant I needed a place to sit, but we had some extra desk space in the open/common area.....so we closed it in and built an office for me. Additionally, we took the old service space/hallway and reconfigured it to build a locker room that connected to a bathroom and now the techs have a legit locker area, access to bathroom facilities and it's not all jammed into one small room.







Old service area/hallway, soon to be locker room(door on left leads to shop)

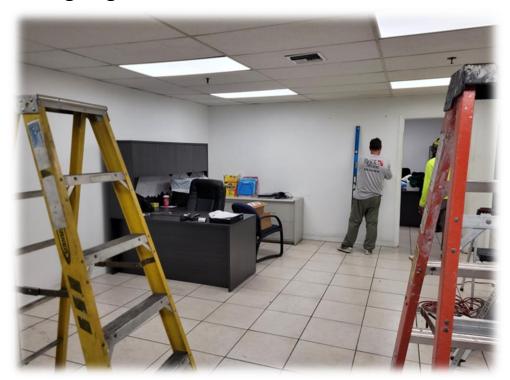




# Sales & SERVICE Spotlight

# **FORT LAUDERDALE**

Framing begins.....









# Sales & SERVICE Spotlight

### **FORT LAUDERDALE**

Locker room closed in, door installed; just needs paint!!!





Branch Managers Office closed in, no loss of space in all of office area.







# Spotlight Spotlight

#### **FORT LAUDERDALE**

Adding two techs, a service coordinator and having a staff 5 before that meant it was LONG OVERDUE that I figure out how to get a small kitchen set up in our breakroom.



Thankfully the contractor I hired to do the framing/drywall also assisted with accessing existing plumbing for supply and drainage....and with that, an entire kitchen was installed Labor Day weekend (and cabinets painted the following Saturday).



Breakroom was just an oversized storage room; no sink or faucet



Working sink/faucet, storage space for utensils/plates and clean counter space. Only took 4 years.





#### **FORT WORTH**

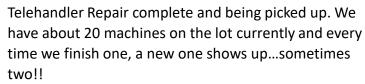






Removing the twisted Boom Sections for repair.







Welder installing new plates on this Genie.







#### **FORT WORTH**





When a spring storm festers up in Texas and you have a few Non-Texans around. Tornado sirens, Tornado watches/warnings, hail, flooding rains, thunder and lightning. This was the calm before the storm. Another Texas Spring Day.

Ray was here from Perry, OH helping out. Our new hire Kyle is getting used to the Texas Storms.



Beautiful Texas Sunset at K&L!!



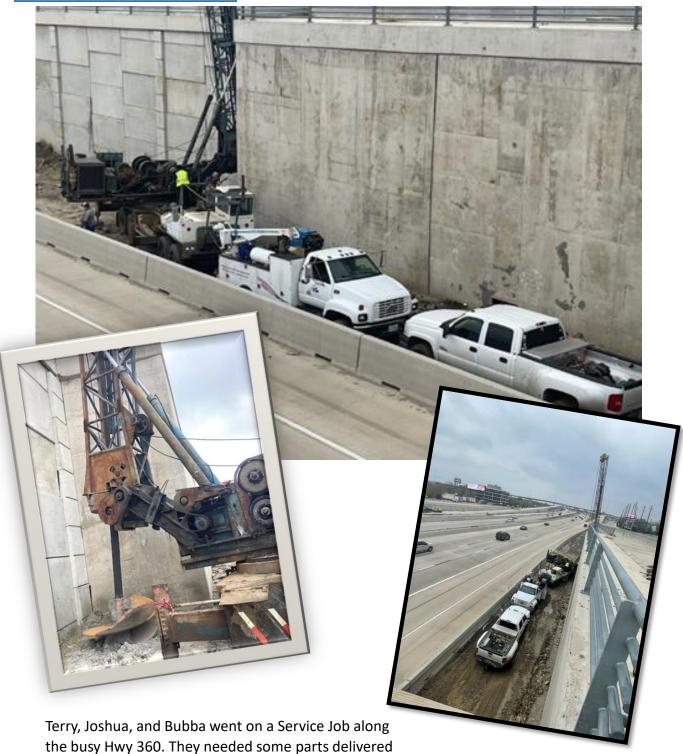
(Left: K&L main office; Right: K&L Torque Converter Shop)





# **SALES & SERVICE**

# **FORT WORTH**



so Jessica was able to snap a few pics of the guys hard

at work.

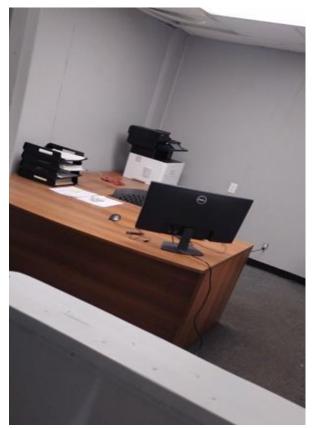




#### **FORT WORTH**







The New Torques Converter Shop is coming along nicely, and we just got internet to the offices. Planning to have the Office up and running this week.



We have enough work in the converter shop to keep us busy. Shelves are full of repairs jobs and cores, and we are working hard to try and keep up with demand.





# SALES & SERVICE Spotlight

#### **FORT WORTH**

Andrea came down to help with training for a few days, and Ray was here for a week and a half. We are so grateful for the help.

We enjoyed some Texas Bar-B-Que with Andrea and Ray before they headed back to the airport.

We look forward to having y'all back down for a visit.









K&L would like to welcome our two new hire Kyle.

Kyle moved to Texas from California and started at K&L at the beginning of March. He is already proving to be a wonderful asset to K&L and we are so glad to have him here.











# Guess the top three popular surveyed answers!

FILL IN THE BLANK: LADY	NAME HALLOWEEN COSTUMES THAT ARE PROFESSIONS
1	1
2.	2.
3	3
WHAT IS A THING THAT YOU WOULD FIND ON TOP OF A POKER TABLE?	NAME AN OBJECT THAT MIGHT HAVE A WARRANTY
1	1
2.	2.
3.	3.
NAME A KIDS "FIRST" YOU MIGHT WANT TO CATCH ON VIDEO	NAME AN ANIMAL THAT IS EXTINCT
1	1
2	2.
3	3.
AN OCCUPATION THAT BEGINS WITH THE LETTER "J"	FILL IN THE BLANK: " RAGING"
1	1
2	2.
3	3.
OTHER THAN FEET, NAME SOMETHING THAT RUNS	NAME A KIND OF CHIP
1.	1.
2	2
3	3

Name:

Submit your answers by Friday, April 7th End of the day

One submission per person, one time.

50 points if you get the number one answer, 25 points for the number 2 answer, and 15 points for the number 3 answer. Also, 10 points for a right answer but in the wrong place. **Due to popularity, we will now have a** first, second and third place winner for 2023 games.



I hope you enjoyed this issue of "Lake Breaking News"!

This issue covered January, February and March 2023.

I HOPE EVERYONE HAS A GREAT SPRING AND EASTER!

I look forward to working with all of you in 2023 celebrating Great Lakes Power's 50 years in business! Please submit any newsworthy articles by the end of June for the next issue due out July 1, 2023



