



October 1st, 2023, Issue 3



GREAT LAKES POWER

**LAKE
BREAKING
NEWS**



From the Captains Chair – Harry Allen Jr

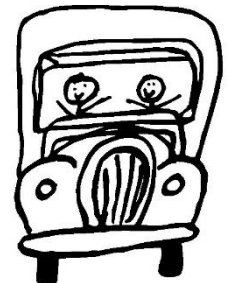
As we close in on the final quarter of our fiscal year, the Team has generated strong revenues for the first nine months. Hats off to all of you who are playing key roles in expanding our current customer business as well as establishing new customer relationships.



We continue to outperform our distributor peer group and our new vendor business is paying dividends! Two examples are TDI which nearly doubled our area of responsibility and Travelift which added Oklahoma & Texas to our territory.

The recent decisions to consolidate our facility footprint have been made to increase sales volume for our existing locations, as well as contain costs; both of which will ultimately provide better value to our customers.

This holiday season will be a time when we are looking for the proverbial “Two Men & a Truck” and maybe “Two Gal’s and a Van” . This will probably test our collective nature to want to hold on when we should probably let some “stuff” go.



Take time to get your Holiday shopping done!
Enjoy the season in good health!

Harry L Allen Jr





August 30-31st, 2023 LobsterFest



Welcome Customers and Vendors!





LobsterFest





Lobsterfest

GOLF * FISHING * GOOD TIMES





Lobsterfest

GOLF * FISHING * GOOD TIMES





Lobsterfest

GOLF * FISHING * GOOD TIMES





Lobsterfest

GOLF * FISHING * GOOD TIMES



GL
POWER

Lobsterfest

GOLF * FISHING * GOOD TIMES



GL
POWER

Lobsterfest

GOLF * FISHING * GOOD TIMES



The golf outing happened to be on Stephen Allen's wedding anniversary!

Be sure to ask him about this one!

Despite Dave Allen's best and persistent effort to cheat during the outing, his team was unable to defend their much-maligned championship!



Please welcome Liam Jenkins to the sales team in Evansville. Liam comes to us from Toyota manufacturing in Indiana. Prior to his time at Toyota, Liam played D1 baseball at The University of Louisville where he was drafted to play professionally for The Cleveland Guardians.

After spending 5 seasons in professional baseball, (4 with Cleveland and 1 year with the Chicago White Sox) Liam relocated to Evansville from his home in Chicago to live with his Fiancé Taylor who he will marry next October. He gives pitching lessons in his free time and his hobbies include Golf, Video games, and talking sports.



Work has finally started on the 7000 SF expansion of the Evansville, IN. facility for shop & warehouse storage. This is the 4th truck unloading the building pieces.



Concrete work next week. Wait 2-3 weeks to cure then they'll jump on it hard. We should be in before inventory. I hope so, we're busting @ the seams.



New technician Arie Haley's first solo job replacing the wheels on a 15-ton Travelift





MENTOR

SALES & SERVICE
In the
Spotlight

MARINE & TRAVELIFT™

**GLP had a new MTL forklift delivered for Skipper Buds, on Marblehead Island.
We have another happy customer!**





MENTOR



MARINE TRAVELIFT

Great Lakes Power attended the Marine Travelift worldwide dealer meeting at their factory in Sturgeon Bay, Wisconsin.

The meeting was highlighted with a 150-ton Marine Travelift with their new Variable Width Option.

Each attendee had the opportunity to operate and learn more about the machine from MTL's great team of engineers.

It was amazing to have 20 dealers from 12 different countries all together with the same goal of improving the service we give to our customers.





MENTOR



MARINE  TRAVELIFT[®]

Don Marrie recently sold this used MTL machine to Superior Marine -



Another Happy Customer!

*"Good Morning sir.
This 75 Hatteras was lifted and
stored yesterday at
Superior. Thanks again for all
your help. Have a great day"
Dennis*





NORTH ATLANTIC POWER

SERVICE In the Spotlight

Our Tech **Dave MacGibbon** has been traveling the world taking care of Twin Disc Control systems, here are a few of his stops:

Costa Rica for EC300 / EJS work

Florida for EC300 / 600 / EJS / BCS / MG(X) repairs

Rhode Island for BCS repairs

Maryland for EC300 / EJS work

Michigan for EC300 / EC600 installs/start ups

Georgia, Florida, MD, ready to go to Croatia or

Italy for Hinckley repairs

Matt Demeritt:

NJ, MD for multiple Hinckley R&R jobs

Ben Allen is commissioning a Pilot Boat @ Gladding and Hearn today, has done many of our other local start ups, controls systems installs and USCG testing this summer.

Nate Head has done something like 35 upfits so far this year, many of them this summer. Most of them have been twin screw, so that's a decent pile of engines and gears in/out of the shop.

And **Mike McMahon** has been keeping rebuilds and PTOs flowing out of the shop non stop!



We also have had numerous Glendinning sales including a system into Thomas Leighton, a local dinner cruise boat in Portsmouth NH.



NAPP has sold many control systems and now that parts are trickling in, we are getting them installed too! Service recently sold a local customer, Cooke Aqua Culture, and EC600 installation in place of a ZF Controls.



M/V Thomas Leighton



NORTH ATLANTIC POWER

SALES & SERVICE
In the Spotlight

Our service Tech Ben Allen on a Twin Disc control system start up with a customer.



Our newly named service dealer, Gillespie Marine, in action, saving another customer!





NORTH ATLANTIC POWER

SALES & SERVICE
In the
Spotlight

Here is our Tech Nate Head working on a Bandit Beast tree chipper. He replaced the Twin Disc HP610 hydraulic PTO with the assistance of our Tech Mike McMahon who rebuilt the PTO in shop.







BACK IN 1988

BRUCE HOFFMAN JOINED GLP

U.S. PRESIDENT
RONALD REAGAN

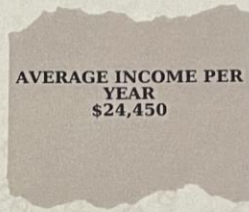


WORLD POPULATION
5.148 BILLION



Average Cost

- A DOZEN EGGS (\$0.89)
- A GALLON OF MILK (\$2.30)
- A LOAF OF BREAD (\$0.60)
- A GALLON OF GAS (\$1.07)
- A NEW HOUSE (\$91,600)



AVERAGE INCOME PER
YEAR
\$24,450

Fun Facts

- The Washington Redskins won the Super Bowl
- The first Walmart Supercenter opened in Washington, Missouri
- A big screen Tv cost \$3,000
- Inflation was 4.7%
- Trending foods cool ranch Doritos, sushi, angel hair pasta, French onion soup.
- A new Buick cost \$11,306



BACK IN 1993

HARRY ALLEN III JOINED GLP

U.S. PRESIDENT
BILL CLINTON

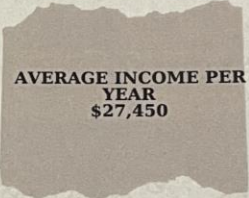


WORLD POPULATION
5.5 BILLION



Average Cost

- A DOZEN EGGS (\$1.09)
- A GALLON OF MILK (\$2.85)
- A LOAF OF BREAD (\$1.57)
- A GALLON OF GAS (\$1.16)
- A NEW HOUSE (\$114,000)



AVERAGE INCOME PER
YEAR
\$27,450

Fun Facts

- Michael Jordan Retired this year
- Jurassic park hit the theaters
- Whitney Houston released "I will always love you"
- Inflation was 2.99%
- The Dallas Cowboys won the Super Bowl, Toronto Blue Jays won the World Series
- A new car cost an average of \$16,829



Our service technician,
Kodi Cordle, installing a
new PTO on a barge.

Test stand shipping to Madrid Spain. Only 5 more to go!



Drew Frank, son of Brian & Cathy Frank, was one of 4 recipients to receive a \$2000.00 scholarship for college from the Waterways of Pittsburgh.

The award was handed out by Captain Mike Graham from the Gateway clipper fleet.

WAY TO GO DREW!!!

Congratulations!



CHESAPEAKE

Summer is tournament season, and we certainly were present!

We attended both the 20th annual Dare County Boat Builders and the 34th annual Pirates Cove Billfish Tournament.

What a great time with our local engine dealers, boat builders, and captains.



The Cedar Island Ferry's MG540 is complete for NCDOT, and boy is she purdy!



We kick-started the summer by attending the 65th Annual Big Rock Tournament in Morehead, NC. We were able to catch up with various captains/engine guys and visited our local customers. We were even able to be present for Day 1's weigh-in of a 470.2lbs blue marlin!



CHESAPEAKE

July and September we celebrated these fine fellas 5 years with GL Power. Words cannot express how much we are blessed to have the two of them! The service department is ever-changing and expanding and we wouldn't be as successful as we are without them.

A well-deserved CONGRATULATIONS!



VICTOR MIZHQIRI
JOSH RILEY



Zach Fischer came to Great Lakes Power in July. He relocated with his fiancé from NY.

Zach is new to the marine industry but has had no issue jumping right in and getting his hands dirty.

Zach has been a great addition to our service dept and we look forward to learning and growing with us.





Did someone say CONTROL PACKAGES?!? This summer has been **packed** with new EC600 installs/startups.

Aaron Eckert sells it, and Josh Riley makes it happen!

“Thumper” new build from Winters Yachts out of Hubert, NC- full Twin Disc controls.



Albemarle Boats out of Edenton, NC “53-001” first production sportfish for Albemarle

EC600 Basic with MTU Controls

She is FAST!!!



A pair of MGX6599A's BVNG with EC600 advance, these units just configured in the shop and sol to Johnson and Towers for another Bayliss Boatworks project Hull 39

Another new customer that was very pleased with our quick response and professional service.

August/Victor traveled with a new HP610 for full install/startup.



#Tuglife

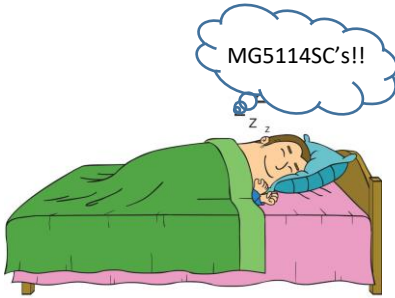
Victor/Zach accomplished an input seal change on the Jack Holland from NTC. These tugs cannot be down for very long so always make sure to drop everything and execute any repairs.



CHESAPEAKE

Did someone say MG5114SC's!?!

As we finished 34 USCG units at the end of Spring, we began the Summer with 16 more!



Paul and August could do these in their sleep 😊



Overhaul, overhaul, overhauls!

The service team worked countless hours to meet these deadlines.



We sold, delivered, and assisted install of a new MGX5600 for Moran Towing's Handy III





Here at the Cincinnati Ranch, we rounded up some new service techs!!

We are happy to welcome three new employees in the service department. Brandon Foss and Jess Lang are part of our small transmissions section, while Chris Estes works in axles.

With the addition of Jess and Chris to the team, the number of those with military backgrounds at the Cincinnati Branch has risen to 9 employees.



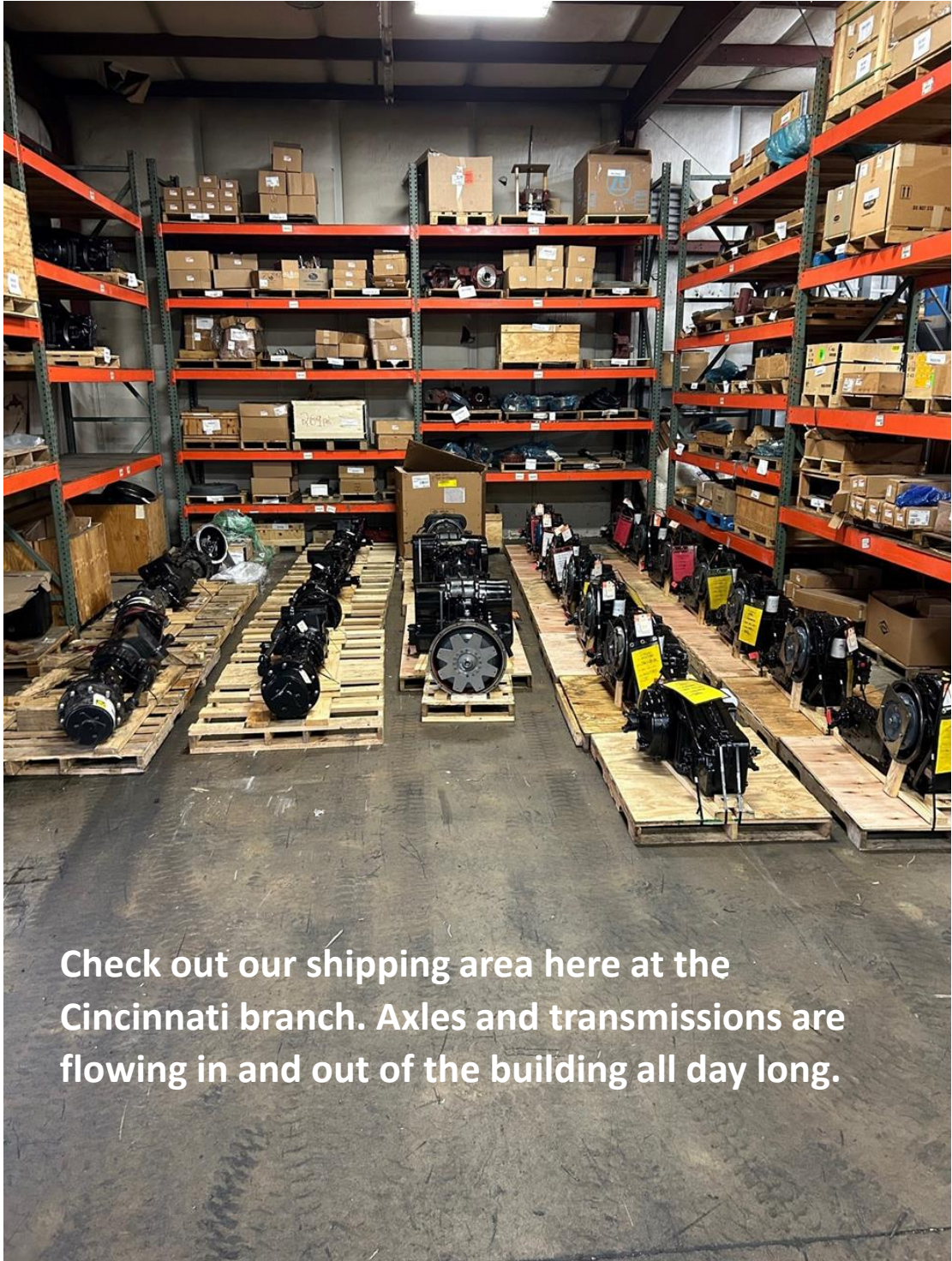
Brandon Foss



Jess Lang



Chris Estes



Check out our shipping area here at the Cincinnati branch. Axles and transmissions are flowing in and out of the building all day long.



**GL
POWER**

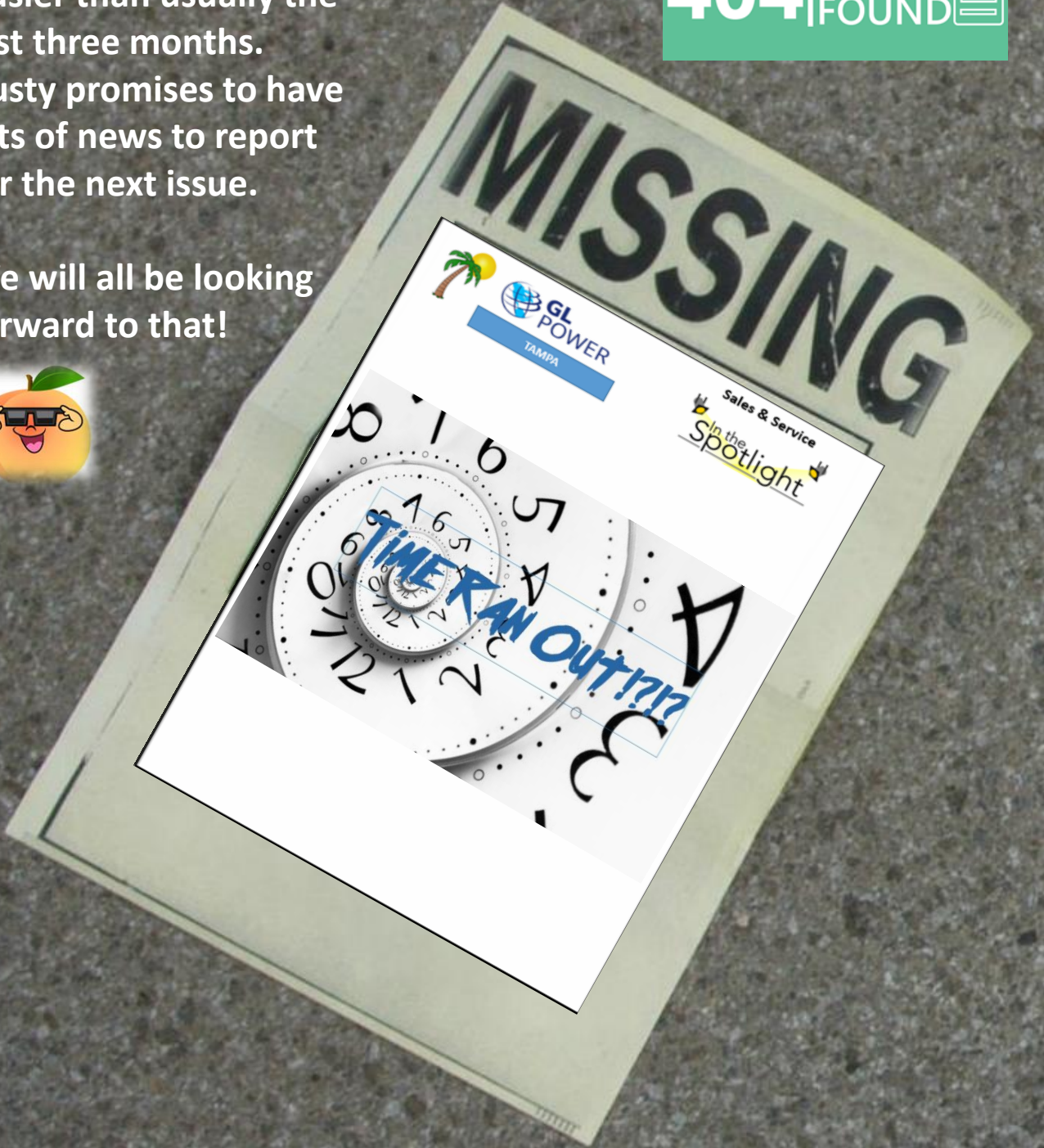
TAMPA

Sales & Service
In the
Spotlight

Tampa was much busier than usually the last three months. Rusty promises to have lots of news to report for the next issue.

We will all be looking forward to that!

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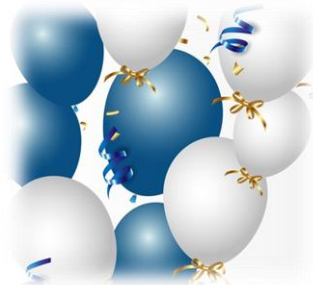




FORT LAUDERDALE



We've had some personnel changes of late in service and have worked hard to find quality replacements to reboot our department in Lauderdale. We have 3 solid candidates all starting in late September and early October; these new techs will be travelling to other locations for some hands on OJT with the marine centric branches. I am also in discussions with a 4th candidate as our possible lead; this person worked for a marine construction company (a GLP customer) up until April of this year and has industrial and marine transmission experience.



We also are celebrating 3 anniversaries in September and I couldn't be happier to have them as part of the Lauderdale team.

- Lisa Nevarez: 1 year, September 6
- Evelyn Herrera: 3 years, September 28
- Maria Novo: 8 years, September 26*



The * relating to Maria is her 8 years she's been with GLP are part of her career working with the Twin Disc product; going all the way back to Walter Ferguson on the Miami River in the 1990's!! Maria is the sole remaining TDSE employee, and I will continue to say we got the best of that whole bunch.

I also want to take a moment and thank everyone for their kind words, thoughts and prayers for Maria. Many of you do not know that Maria has been on the organ transplant list for the past few years as she waited for a new kidney. The weekend of September 15 was quite hectic as she got a phone call Thursday night that a donor was available; the donor organ was not as healthy as they wanted so they had to postpone the surgery. She was planning to return to work on Monday September 18, but sent a text message at 10PM on Sunday night and said they found a new kidney and she was having surgery that night.

While waiting for a kidney, Maria was doing at home dialysis daily before coming to work. Her positivity, focus on her job and want to take care of customers never faltered or suffered. In fact, unless you knew directly she was on a donor list you wouldn't know she was sick to look at her. Everyone at the Lauderdale branch is so happy for her as she's able to get some normalcy back in her life. Lisa and Evelyn will work with me as we transition some of her workload.....but Maria being Maria.....she has already stated she WILL be back to work once she's recovered!!!!





FORT WORTH

SALES & SERVICE



Recently, we erected this new Shuttlelift DB50 in Point Comfort, Texas!



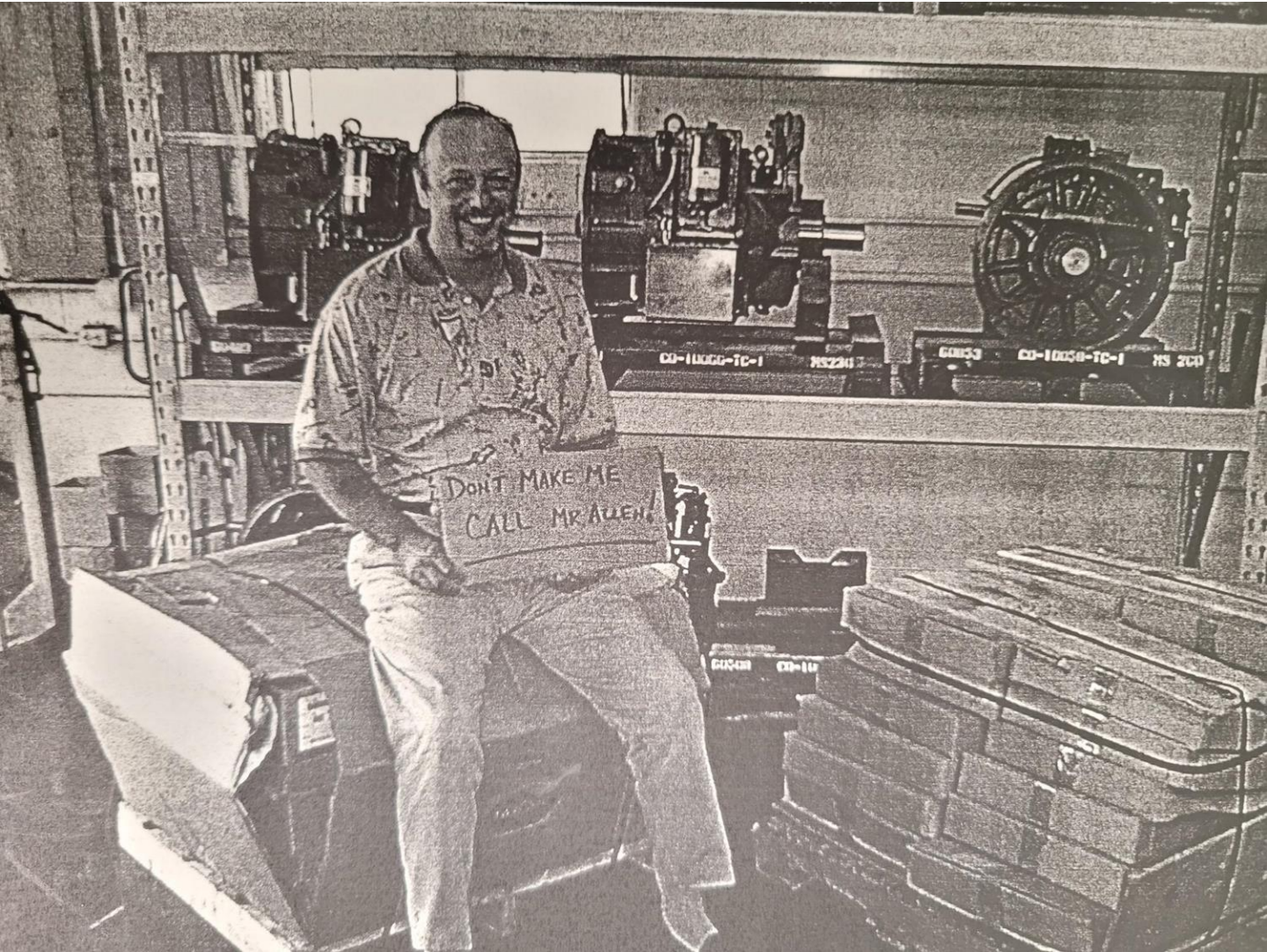


FORT WORTH

I FOUND IT IN
THE ARCHIVES

SALES & SERVICE

In the
Spotlight
Back In The Day



**Guess
Who?**



SALES & SERVICE *Back In The Day*

**I FOUND IT IN
THE ARCHIVES**



For the Next issue, if you have any "oldies" send them in for our new section "I found it in the Archives"



Guess the top three popular surveyed answers!

NAME A SHELLFISH THAT SOMEONE MIGHT EAT

1. _____
2. _____
3. _____

NAME SUBJECTS YOU MIGHT LEARN IN SCHOOL

1. _____
2. _____
3. _____

NAME SOMETHING PEOPLE USUALLY RENOVATE IN THEIR HOME

1. _____
2. _____
3. _____

NAME A FAMOUS COUNTRY SINGER

1. _____
2. _____
3. _____

NAME SOMETHING EVERYONE KNOWS ABOUT DRAGONS

1. _____
2. _____
3. _____

NAME A COUNTRY WITH A LARGE POPULATION

1. _____
2. _____
3. _____

NAME THE TOP THREE PEOPLE NAMED GEORGE

1. _____
2. _____
3. _____

NAME A GOVERNMENT AGENCY THAT'S BEST KNOWN BY ITS ABBREVIATION

1. _____
2. _____
3. _____

NAME THE TOP THREE SONG TITLES WITH A WOMANS NAME IN IT

1. _____
2. _____
3. _____

NAME SOMETHING THAT ONLY HAPPENS EVERY FEW YEARS

1. _____
2. _____
3. _____

BONUS QUESTION - HOW MANY DOTS APPEAR ON A PAIR OF DICE? _____ 25 pts

Name: _____

Submit your answers by Friday, Oct 13th
End of the day

One submission per person, one time.

50 points if you get the number one answer, 25 points for the number 2 answer, and 15 points for the number 3 answer. Also, 10 points for a right answer but in the wrong place. **Due to popularity, we will now have a first, second and third place winner for 2023 games.**



I hope you enjoyed this issue of “Lake Breaking News”!

This issue covered July, August and September 2023.

Thanks for all your input!
Keep those photos coming!!

Thanks!

Chris

*Happy
Halloween*

Please submit any newsworthy articles by the end of November for the next issue due out December 1st, 2023