



**GL
POWER**

HAPPY NEW YEAR

2024

**GREAT
LAKES
POWER**

**LAKE
BREAKING
NEWS**



From the Captains Chair – Harry Allen Jr



Just a warm wish for a happy and prosperous new year from plain old Madison, Ohio. You will note the greetings above represent countries to which we have shipped or are shipping our custom test stands. It truly validates the globe in our GLP logo. Congratulations to the Perry engineering and manufacturing group which serve this market.

As we enter a New Year we are always focused on new business and new customers. There is an old saying that in five years more than half of your business will be from new customers you have brought on during that five years. Going forward we will dedicate a section in our newsletter to new customers that the company has acquired.

In 2022, the US Federal government spending represented 37% of our gross national product. We need to develop a new emphasis on capturing more government (our largest potential customer) contract supply business as well as service contracts. Mentor and Chesapeake have experience in both these categories, and we need to build upon our success.

As our company's business concentrates more on service and repair, safety for our employees and customers is priority #1. Please make sure you periodically reintroduce and review safety training for cranes, material handling equipment, lifting, straps and assist and limit risk of injury from over lifting.

**Good luck in safely
navigation this New Year!**



Harry L Allen Jr





MADISON

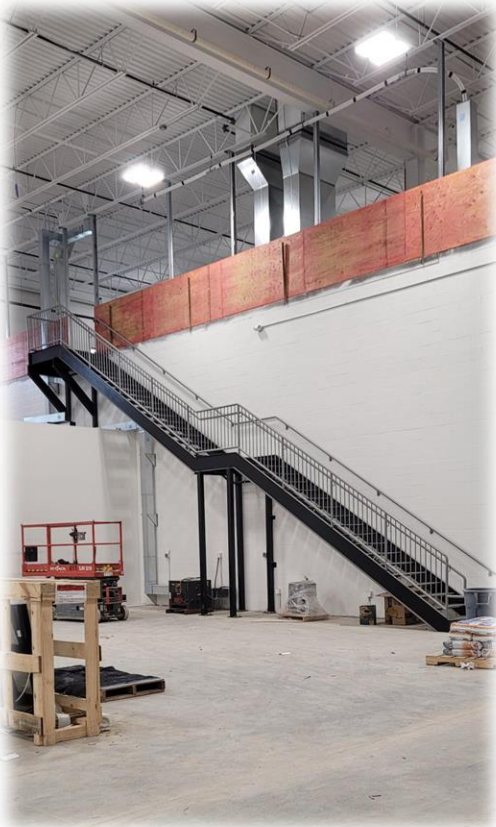
How about a
SNEAK PEEK?



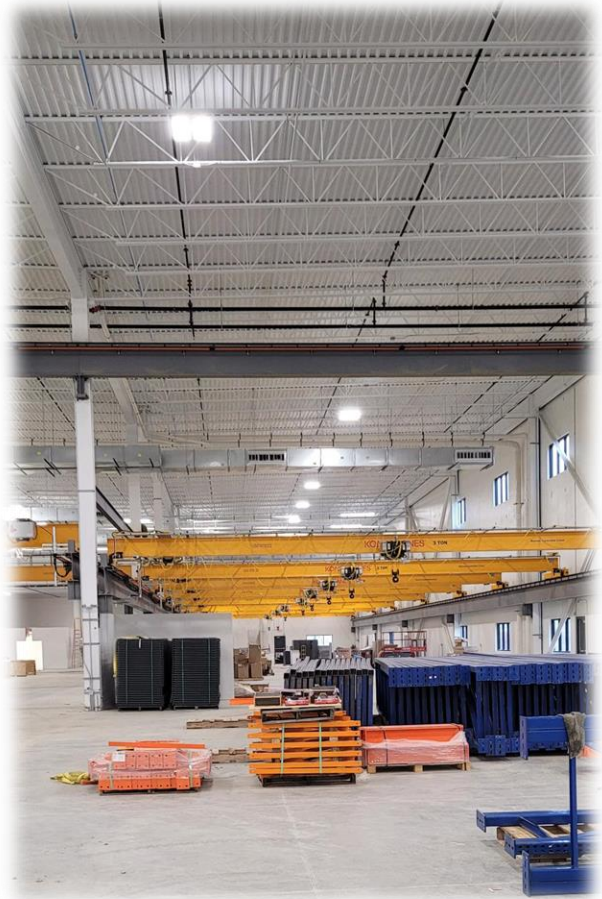
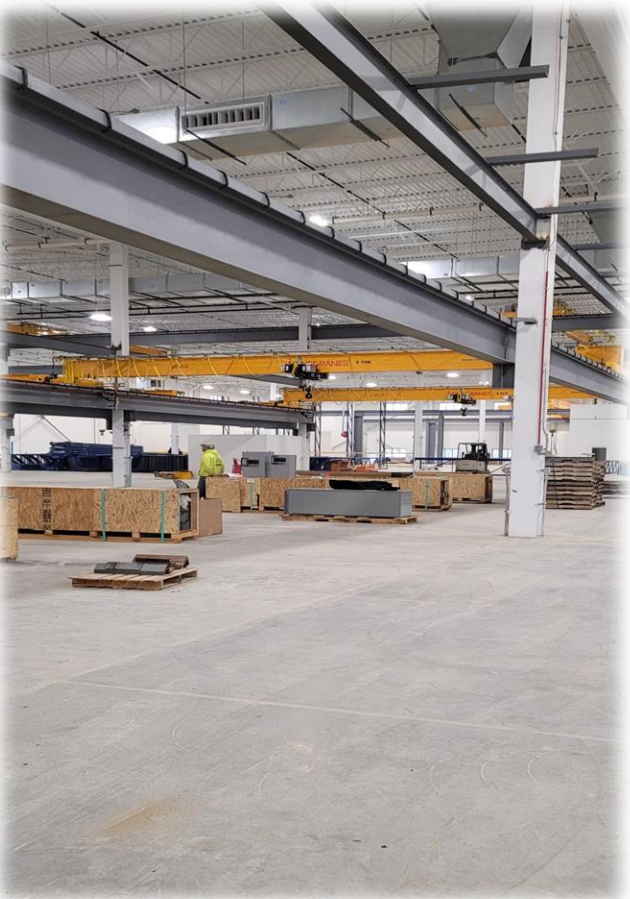
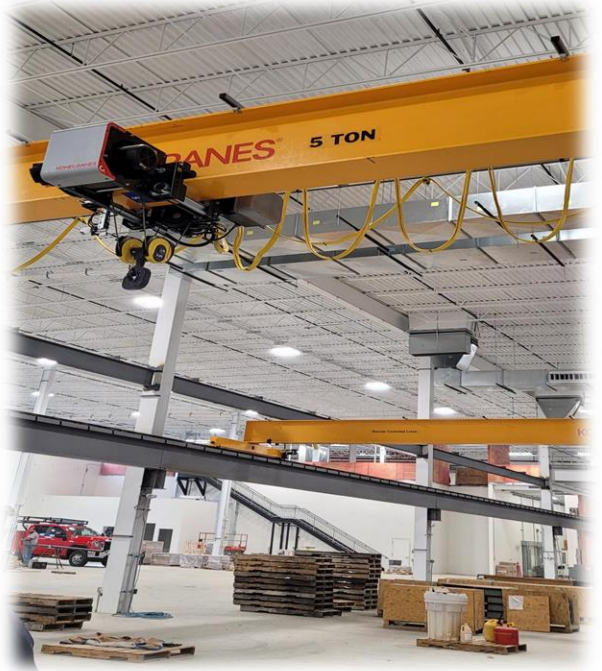
1973 Great Lakes Way,
Madison, Ohio 44057



SNEAK PEEK



SNEAK PEEK



SNEAK PEEK

New 3 axis, live tooling lathe delivered and set in Madison





**Congratulations to the following employee(s)
in achieving a major service milestone.**

OCTOBER 2023

Joshua Underwood – Inside Sales – Chesapeake – **5 Years**
Kevin Gorman – Service Technician – Mooretown – **5 Years**

NOVEMBER 2023

Shane Kowalski – Outside Sales, Tampa – **5 Years**
Hunter Darling – Service Technician – Perry – **5 Years**

DECEMBER 2023

Kevin Allen – Warehouse - Perry, – **5 Years**



On behalf of the Company, Shareholders and Management Team.....Thank you!

Your contributions are important to the success of our organization.



"It's not a job skill we normally look for, but it could help us cut our corporate travel budget!"



So I looked at your Facebook page
...oh man...there's no way you're
getting this job!





MENTOR



MARINE  TRAVELIFT[®]



Cleveland Metroparks

Nice photo of the new machine we delivered/set up in November by Arie Haley for the Cleveland Metroparks.



MENTOR



SALES & SERVICE



Kevin Allen originally in working in Perry has taken on a new position as customer service/sales support in Mentor, learning the product lines and service side of the business.

Nathan Allen started in August 2023 and is working in the warehouse shipping and receiving along with learning some of the manufacturing department processes.



Kevin Allen

Nathan Allen

Although they may look like twins, older brother Kevin holds seniority over his younger brother Nathan in seniority at GLP!



MENTOR

HAPPY RETIREMENT



When I retire, I never want to hear the word "Paragon" again !!

CHARLIE ROTHER



**LONGEST
SERVING
EMPLOYEE**

46
YEARS
— 1971 —



MENTOR

the docks expo

Dec. 9-12 | Nashville, TN
Music City Center



Photo Courtesy of Nashville Convention & Visitors Corp.

SALES & SERVICE
In the Spotlight

MARINE & TRAVELIFT



EVANSVILLE

RiverWorks Discovery held a “Who Works the Rivers” event in partnership with the maritime industry at the Owensboro Museum of Science and History on November 2. Over 220 students from 6 different schools engaged with industry representatives, including Evansville’s Chad Marshall and Liam Jenkins.

The students rotated between interactive stations designed to provide a snapshot of what a career on the river entails and toured the Owensboro Riverport Authority complex.

We’re proud to collaborate with RiverWorks Discovery to interact with our community for these events.



EVANSVILLE

Evansville's 7200 sq. ft. addition is well under way.





NORTH ATLANTIC POWER

TECH PORTRAITS

SALES & SERVICE
In the Spotlight



CPT. CLUTCH



Our senior mechanic, Mike "Captain Clutch" McMahon, was recently featured explaining his "torque Multiplier" tool on the NAPP Instagram account.

The post went "viral" and has been viewed well over 1,000,000 times and has been watched more than 8000 hours by people worldwide.

As NAPP Service Manager, Matt Goldstein, said.. He's now known as the "Influencer" formerly known as "Captain Clutch"!



Instagram 970,000 views



TikTok 74,600 views





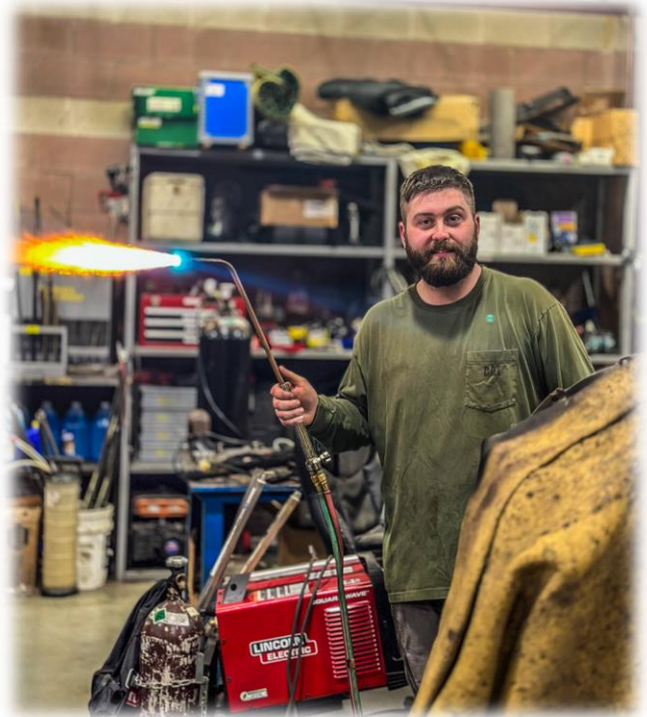
NORTH ATLANTIC POWER

TECH PORTRAITS

SALES & SERVICE
In the Spotlight



Nate Head



Dave McGibbon



Ben Allen



and Bill Long !



NORTH ATLANTIC POWER



Dave and Hannah both dressed as Dave for Halloween!



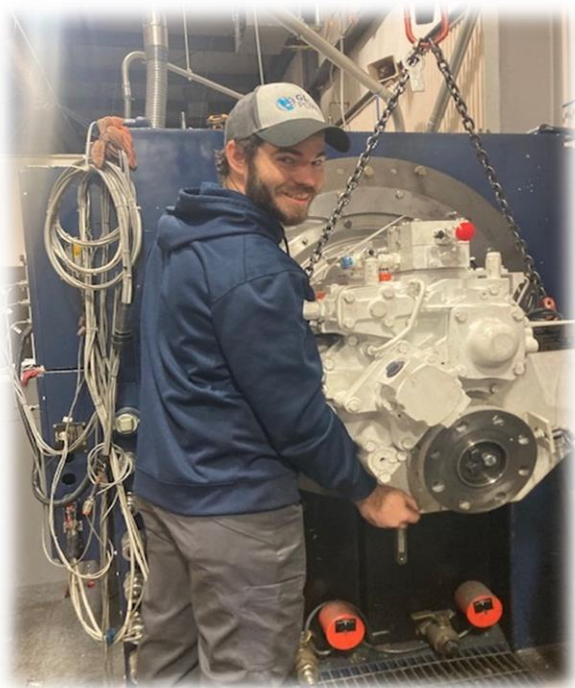
Ethan and his wife Frankie's had a second baby girl! Her name is Vera May Laing. Vera and her big sister Reagan are doing fine!



Now that Reagan is two, she is big enough to start her GLP office training in Perry with Andrea.

Marc Banks has joined the inside sales department and has picked up very quickly! Marc has 30 years in sales with a background in the industrial field.

Marc is great, but his wife Kristi is even better because she bakes us delicious treats throughout the holiday season 😊



Taylor Donegan has joined the service team with a background as a diesel mechanic for the US Navy as well as a lead analyst assisting in making service manuals for US Naval vessels across the country. Taylor is a father of 3 boys with 1 on the way!!



Andy Hogge has joined the service team with a background in automotive but recently has had several years as an EMT. Andy is a hard worker and family man!

Here is some work, we had a very busy and strong 4th quarter, a lot of field service mixed into our shop work/bom changes for gear sales...

6 more incoming MG5114SC USCG overhauls (a few pics) what is nice about getting so many at a time is that we use them for training with our new technicians. It is our most popular model, and the repetition is an excellent learning tool.



Now that we have Kevin Gorman in our shop, we are pumping out some axle work! Field service for axles as well!

We had another couple of upfits this quarter.

Meanwhile in North Carolina we had a Dana field service job.

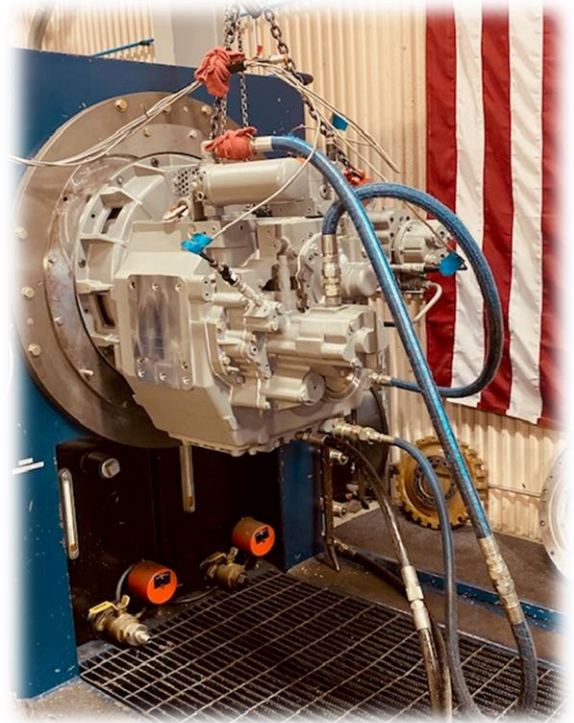


We had the pleasure in attending the 2023 Albemarle Dealer Meeting in NC. Nice opportunity to network and showcase some of the recent projects with them and the upcoming 2024!





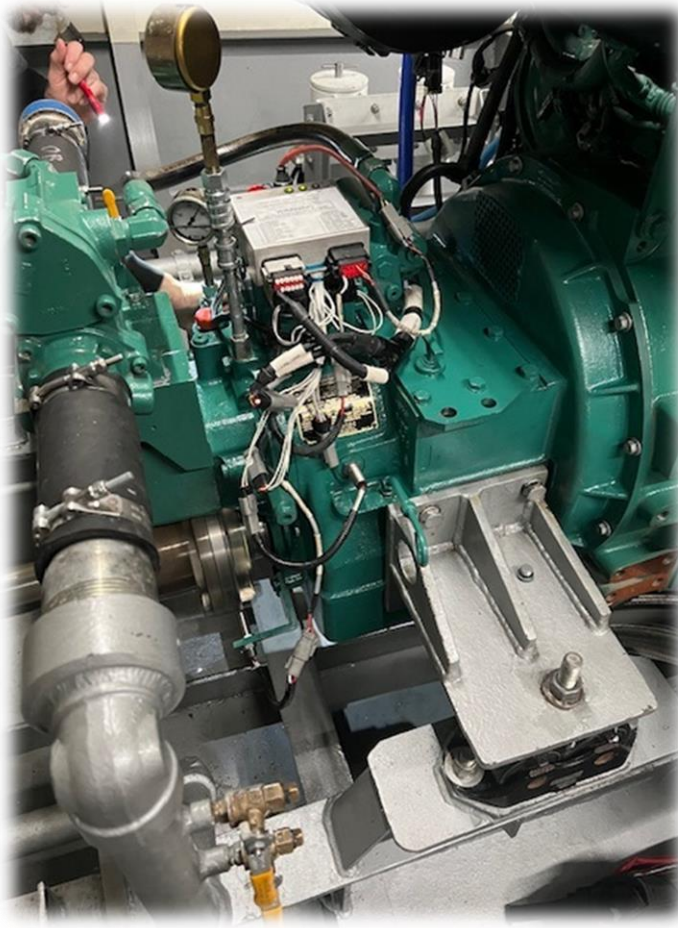
We were able to pump out some EC600 installs/startups, the videos are way more FUN!



Butler Warner Generation Plant out of NC sent us another torque converter for overhaul, we typically see 1-2 a year from them.

Isn't she pretty....a pair of recently BOM changed Nico MGX6620's for another sportfish!

Helped remove, repair, and reinstall a transmission for a local Ferry company. Very tight timeline on this project and the customer was happy with our response time!



Sold and helped install/startup for a new MGX5600 for Moran Towing.



Another busy quarter for HP610's.... we no sooner finished an install and startup in MD then we had to turn around and do the same in VA.

The last few pic were of the guys working very late to finish up. We wanted the customer up and running before the holiday. Needless-to-say they were very satisfied and appreciative of our guy's effort and willingness to put them first!!



MD trip with Victor and August



VA trip with August and Kevin along with Zach and Taylor for training



We like to take time to celebrate the holidays around here, we take it pretty seriously lol.....

Halloween Costume Contest:

Annual Christmas party with some seafood, axe throwing, and our (always hilarious) White Elephant gift exchange. Lots of fun and laughs 😊



CHESAPEAKE







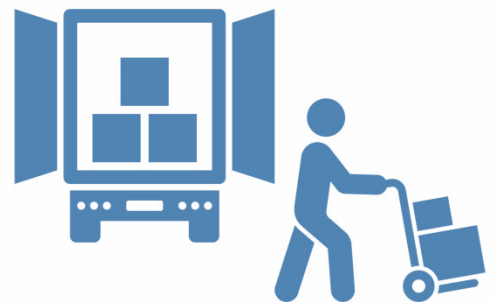
Thanks to a HUGE effort by the teams at NAPP, Chesapeake, and Perry the Moorestown location is just about cleaned out. The rigging team came to disassemble and ship out the larger items.



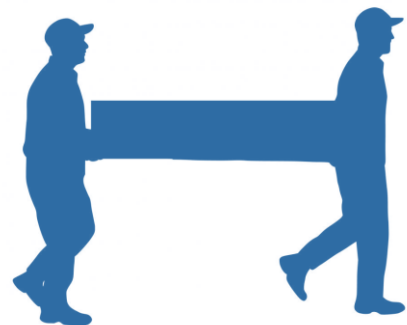
Kevin Gorman will do any needed drywall repair, clean out the desks/offices, and facilitate the remaining small shipments of items out to either NAPP or Chesapeake.



Madison received the shipment of the crane, test stands.



Thanks to all involved and your teams for the hard work. I wish you luck in putting away all of the units and skids you are now the proud owners of!



CINCINNATI

2023 was a great year for Cincinnati!! Our team building within the crew has been exemplary! The growth with our OEM partners has flourished! The best way to end a Great year and kick off a New year in the right way is to throw one heck of a Party!



This year's party, we not only celebrated Christmas, but we were Honored in celebrating Mr. Kevin Hammons (aka "Hog Head") retirement after 37+ years with GLPP!



Among our very special guests in attendance, was none other than Marianne Hoekzema. Marianne retired after 24+ years with GLP in 2010. Marianne H, Kevin H, and Paul G were the heart/soul of GLP Cincy for decades together.

Also, not only do we want to thank our other special guests for attending, but also All of the GLP family for taking the time to help put together a small video for Kevin.....

Thank you GLP family!

Kevin along with the Cincy crew were more than appreciative of your participation in providing Kevin tl proper send off.



HAPPY RETIREMENT KEVIN!



**Living in a
VAN DOWN
BY THE
RIVER!!**



*From your
Cincinnati
coworkers!*

Tyler wanted everyone to know that he gets a hearty southern style breakfast of cooked biscuits, gravy and bacon before heading out to the job site, in Mississippi in a very rough working environment.

It's a tough job but someone must do it!



**It's all good...
Until you
hear a
banjo.**



Apprentice Kurt labors with apprentice Mickey with heavy buckets of water while the Sorcerer works his magic -- until Mickey has a bright idea that ends in chaos!





TAMPA

Sales & Service
In the
Spotlight



Marlin Magazine got this great photo of Omar Betancourt and Shane Kowalski with Brian McNeal and Jason Votzi from Ace



Our inventory crew - Left to right

Josh, Joey, Marquese, Willie, Steven, Shane, Miriam, Milo & Mindy (Puppies), Rusty, Clayton

During the transition from Jacksonville, Lauderdale acquired the overhead crane system used in the test stand/clean area. We will begin to incorporate that into the Lauderdale shop in Q1 and we cannot wait to show you the results! This will allow us to complete testing on a unit then go right to paint on the same trolley/beam, with no handoffs. Big stuff is coming!!



Overhead shot of the Jax warehouse showing the blue I beam crane setup in place; similar footprint will be reconstructed in Lauderdale for the test stand/paint area



Securing the over 30' straight beam while the supports are removed/torched off for disassembly



Final section of Jax footprint being taken down; the "curve" is one big piece on its own!



Loaded it in Jax on Friday morning; delivered to Lauderdale Saturday at 8AM (wasn't planned, but thankfully I was there!)

I want to give a special "Shout Out" to Rusty Whitaker and Clayton Howell; the three of us (along with the former Jax personnel) busted our humps in packing up inventory, tooling, unit cores and every other thing you can think of to get Jacksonville buttoned up as diligently as possible.

A lot of 12+ hour days, a few Saturdays and several boomerang trips (from Jax to Lauderdale and/or Tampa and BACK the same day) made this possible and as smooth as we could do.

I also want to credit the Tampa team for their assistance as well – Steven, Willy Earl, Marquese and last (but not least) Miriam for tolerating both Rusty and I yelling at each other when we were on the phones!!!!





**GL
POWER**

FORT LAUDERDALE

SALES & SERVICE
**In the
Spotlight**



Ft. Lauderdale has developed a strong relationship with a local engine dealer (Sun Power Diesel) and it's led to increased gear sales as well as upfit opportunities. SPD sold an FPT engine that needed an MG5146A for a 53' lobster boat repower in Marathon FL. The boat owner was out of commission due to illness, but we held the engine and transmission until they were ready to re-do the engine bed and stringers.

The Lauderdale branch installed the requested live PTO, mounted the gear/torsional coupling and gave it a good coat of marine white paint. We also supplied inlet and outlet hoses for the heat exchanger and a drain hose for the gear. The trans and engine both shipped right at the end of October, with the intent of this boat fishing before Christmas.





FORT LAUDERDALE

SALES & SERVICE
In the
Spotlight

We are also working with SPD for some repower opportunities and vessel fleet expansion for Water Taxi Fort Lauderdale. Current fleet is 12 boats but with some recent acquisitions, they could be running a fleet of over 30+ vessels. A majority of them are older Twin Disc models (505, 507-1, 5114RV) but they're standardizing engine packages to John Deere and Yanmar, pairing up with MG5065A and MG5082A series transmissions. Bill Walker (president of WTFL) is pleased that our location is less than 10 minutes away and based on vessel information being collected we're discussing holding customer specific swing units in stock for just in case support.





FORT LAUDERDALE

WISHING YOU A MERRY
CHRISTMAS
FROM THE FORT LAUDERDALE BRANCH



Pictured left to right: Evelyn Herrera, Omar Betancourt, Mike Miller (*holding the Xmas tree*), John Heneghan, Adiel Buchillon, Will Gonzalez (*Jack Skellington*), Rob Neftelberg, Steve Meenaghan, Lisa Nevarez (not pictured – Maria Novo)

Maria Novo (office manager) has been out of the office since mid-September because of a kidney transplant (2 kidneys, in fact!) She has gone through a battery of follow up visits, tests, return diagnoses and more tests to ensure her function is back to normal and her immune system is healthy. Every time I've spoken to her, she sounds stronger, healthier, and more antsy to get out of her house and get back to normal.

BREAKING NEWS

Well, I have great news – Maria is returning to work on Monday, January 22!!!! She has clearance from her doctors to resume a normal schedule and we can't be happier to have her back!!! The Lauderdale office is taking extra precautions to ensure a clean, safe work environment for her and utilizing masks as needed if some feel under the weather, so her immune system doesn't take any unnecessary hits. Please feel free to reach out to her once she's back – I know she's appreciative of all the thoughts, prayers and kind words but you can call her directly on January 22!!!

Last, but not least - we also want to welcome Steve, Will, Mike and Adiel to Great Lakes Power as new service technicians. Looking forward to adding more team members to the staff for our 2024 business growth!



K&L Clutch

SALES & SERVICE In the Spotlight

FORT WORTH



It's a bird, it's a plane NO it's an airplane mover!!! 40,000lbs - to be exact.

Scott Arrant is now Transmissions and Dana Axles certified!!

Big certifications come with BIG jobs.

We are now proudly stretching our legs into uncharted waters!



K&L Clutch

FORT WORTH

WELCOME
TO THE TEAM!



We are so excited to have these guys join the team. Mason Arthur, Brannon Farrell and Kurt Yager will specialize in rebuilding a full line of Twin Disc products (torque converters, PTOs, etc.) as well as Allison, Clark, WPT and NACD clutches and torque converters.

SALES & SERVICE

In the
Spotlight



Tony SL/MTL Service Tech

After good behavior, Larry McKamy was allowed to take a vacation before starting the hard work of inventory. This is what cruise life happiness looks like!!!!



**I FOUND IT IN
THE ARCHIVES**

Back In The Day



....IN EARLY 2000

Back Row L to R: *Denise Monty, Sharren Hummel, Laurie Rhoa, Bonnie Gallagher, Trina Brown*
Middle Row L to R: *Laurie Onyshko, Barbara Barnes, Linda Clark, Marie Kovacich*
Front Row L to R: *Elaine Martin, Esther Molder*



Guess the top three popular surveyed answers!

NAME SOMETHING YOU PUT IN OR ON HOT CHOCOLATE

1. _____
2. _____
3. _____

NAME A FAMOUS WIZARD

1. _____
2. _____
3. _____

NAME A GAMBLING GAME WHERE YOU BET ON A CERTAIN NUMBER COMING UP

1. _____
2. _____
3. _____

NAME AN INGREDIENT IN A SUGAR COOKIE

1. _____
2. _____
3. _____

NAME A DRINK USUALLY ASSOCIATED WITH CHRISTMAS

1. _____
2. _____
3. _____

NAME A FAMOUS "DAN"

1. _____
2. _____
3. _____

NAME A TERM THAT STARTS WITH "FORTUNE"

1. _____
2. _____
3. _____

IF YOU SAW A GROUP OF PEOPLE MOVING IN SYNCH, WHAT MIGHT THEY BE DOING

1. _____
2. _____
3. _____

NAME ONE OF THE GIFTS FROM THE SONG "THE TWELVE DAYS OF CHRISTMAS"

1. _____
2. _____
3. _____

NAME SOMETHING YOU MIGHT DO WHEN YOU MAKE A WISH

1. _____
2. _____
3. _____

BONUS FINISH THE LYRIC – Chestnuts roasting on an open fire. Jack Frost nipping at our nose. Yuletide carols being sung by a choir, and

_____ 25 pts

Name: _____

Submit your answers by Wednesday, January 10th End of the day

One submission per person, one time.

50 points if you get the number one answer, 25 points for the number 2 answer, and 15 points for the number 3 answer. Also, 10 points for a right answer but in the wrong place. **Due to popularity, we will now have a first, second and third place winner for 2023 games.**



I hope you enjoyed this issue of “Lake Breaking News”!

This issue covered the end of 2023 (October, November and December)



Please submit any newsworthy articles by the end of November for the next issue due out April 1st (no kidding), 2024

Thanks for all your input!
Keep those photos coming!!

Thanks!

Chris